

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Lucas County

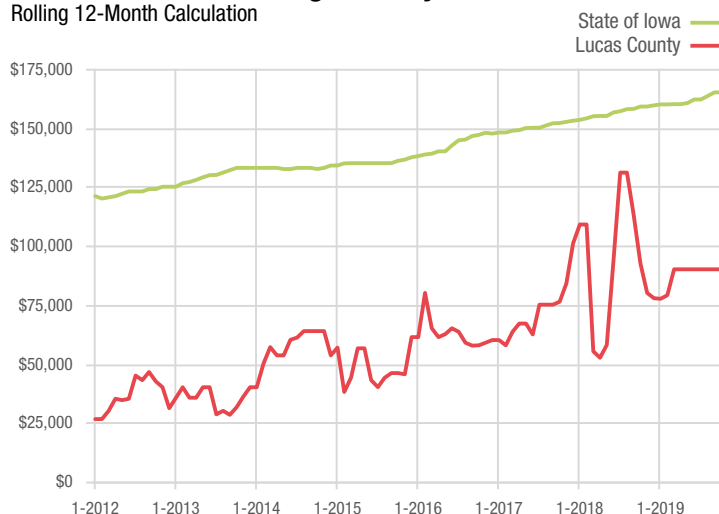
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	11	12	+ 9.1%	55	79	+ 43.6%
Pending Sales	6	7	+ 16.7%	21	65	+ 209.5%
Closed Sales	1	6	+ 500.0%	16	60	+ 275.0%
Days on Market Until Sale	133	82	- 38.3%	60	83	+ 38.3%
Median Sales Price*	\$48,000	\$86,250	+ 79.7%	\$91,250	\$91,000	- 0.3%
Average Sales Price*	\$48,000	\$88,333	+ 84.0%	\$110,191	\$116,164	+ 5.4%
Percent of List Price Received*	96.2%	89.8%	- 6.7%	95.3%	92.6%	- 2.8%
Inventory of Homes for Sale	33	28	- 15.2%	—	—	—
Months Supply of Inventory	14.3	4.6	- 67.8%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

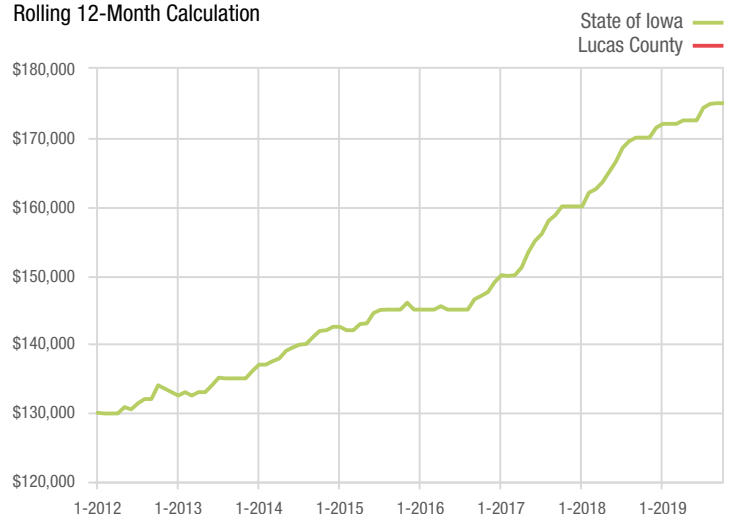
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.