

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Mahaska County

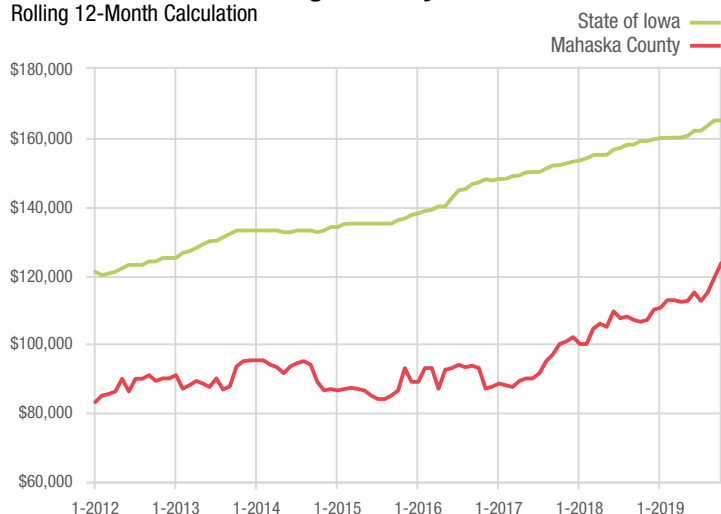
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	31	28	- 9.7%	275	274	- 0.4%
Pending Sales	26	27	+ 3.8%	209	210	+ 0.5%
Closed Sales	15	32	+ 113.3%	201	201	0.0%
Days on Market Until Sale	54	71	+ 31.5%	64	66	+ 3.1%
Median Sales Price*	\$88,000	\$150,500	+ 71.0%	\$107,394	\$122,000	+ 13.6%
Average Sales Price*	\$98,886	\$145,613	+ 47.3%	\$121,479	\$128,190	+ 5.5%
Percent of List Price Received*	94.3%	94.6%	+ 0.3%	96.2%	95.3%	- 0.9%
Inventory of Homes for Sale	76	74	- 2.6%	—	—	—
Months Supply of Inventory	3.8	3.7	- 2.6%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	1	—	3	6	+ 100.0%
Pending Sales	0	0	0.0%	3	1	- 66.7%
Closed Sales	0	0	0.0%	3	1	- 66.7%
Days on Market Until Sale	—	—	—	114	148	+ 29.8%
Median Sales Price*	—	—	—	\$148,500	\$190,000	+ 27.9%
Average Sales Price*	—	—	—	\$122,333	\$190,000	+ 55.3%
Percent of List Price Received*	—	—	—	93.4%	95.5%	+ 2.2%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	2.0	+ 100.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

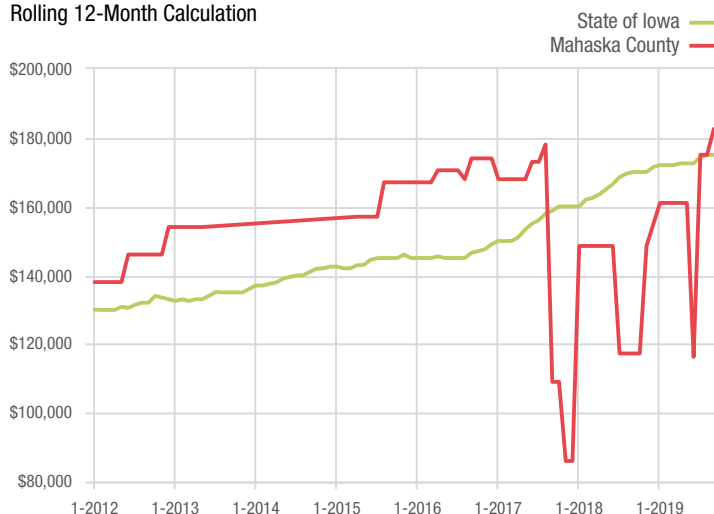
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.