

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Mills County

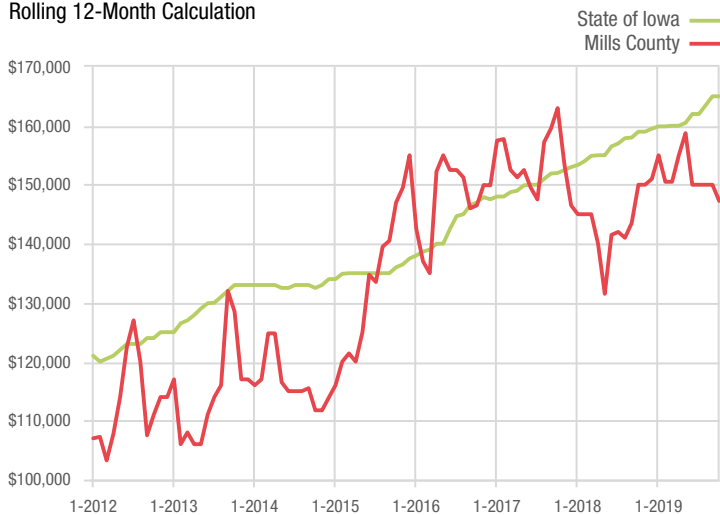
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	14	17	+ 21.4%	131	141	+ 7.6%
Pending Sales	10	11	+ 10.0%	94	97	+ 3.2%
Closed Sales	12	13	+ 8.3%	89	99	+ 11.2%
Days on Market Until Sale	38	10	- 73.7%	40	27	- 32.5%
Median Sales Price*	\$150,000	\$129,500	- 13.7%	\$153,000	\$147,500	- 3.6%
Average Sales Price*	\$209,610	\$153,885	- 26.6%	\$191,653	\$180,073	- 6.0%
Percent of List Price Received*	97.5%	100.4%	+ 3.0%	98.7%	98.6%	- 0.1%
Inventory of Homes for Sale	23	38	+ 65.2%	—	—	—
Months Supply of Inventory	2.7	4.1	+ 51.9%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	61	—
Median Sales Price*	—	—	—	—	\$180,525	—
Average Sales Price*	—	—	—	—	\$180,525	—
Percent of List Price Received*	—	—	—	—	97.6%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

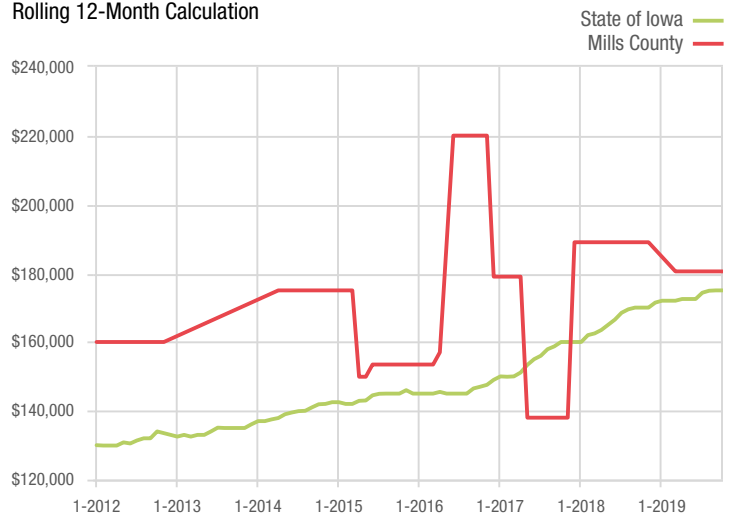
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.