Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®



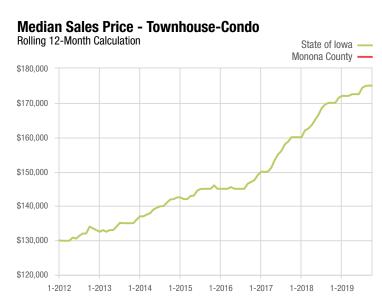
Monona County

Single-Family Detached	October			Year to Date			
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change	
New Listings	5	5	0.0%	51	50	- 2.0%	
Pending Sales	3	7	+ 133.3%	46	48	+ 4.3%	
Closed Sales	4	4	0.0%	45	40	- 11.1%	
Days on Market Until Sale	90	115	+ 27.8%	78	54	- 30.8%	
Median Sales Price*	\$39,250	\$104,500	+ 166.2%	\$89,900	\$109,650	+ 22.0%	
Average Sales Price*	\$48,975	\$120,750	+ 146.6%	\$106,437	\$124,816	+ 17.3%	
Percent of List Price Received*	91.0%	96.8%	+ 6.4%	93.6%	96.7%	+ 3.3%	
Inventory of Homes for Sale	14	9	- 35.7%		_	_	
Months Supply of Inventory	3.3	2.1	- 36.4%				

Townhouse-Condo		October			Year to Date			
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_		_		_	_		
Median Sales Price*			_					
Average Sales Price*			_		_	_		
Percent of List Price Received*			_		_			
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory			_		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Monona County \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 \$50,000 \$25,000 \$0 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.