Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®



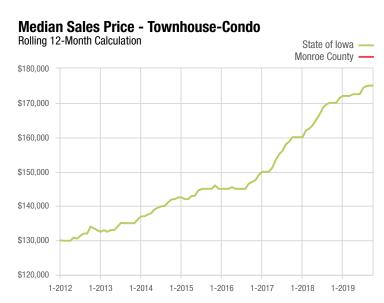
Monroe County

Single-Family Detached	October			Year to Date			
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change	
New Listings	5	5	0.0%	66	80	+ 21.2%	
Pending Sales	4	8	+ 100.0%	48	59	+ 22.9%	
Closed Sales	4	11	+ 175.0%	49	58	+ 18.4%	
Days on Market Until Sale	40	41	+ 2.5%	99	74	- 25.3%	
Median Sales Price*	\$84,630	\$72,000	- 14.9%	\$83,500	\$77,000	- 7.8%	
Average Sales Price*	\$92,190	\$94,400	+ 2.4%	\$95,337	\$98,028	+ 2.8%	
Percent of List Price Received*	95.7%	90.8%	- 5.1%	92.4%	92.0%	- 0.4%	
Inventory of Homes for Sale	26	20	- 23.1%		_		
Months Supply of Inventory	5.5	3.6	- 34.5%				

Townhouse-Condo		October			Year to Date	
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	1	
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_		_		_	_
Median Sales Price*			_			
Average Sales Price*			_		_	_
Percent of List Price Received*			_			
Inventory of Homes for Sale	0	1	_		_	_
Months Supply of Inventory			_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Monroe County • \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80.000 \$60,000 \$40,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.