

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

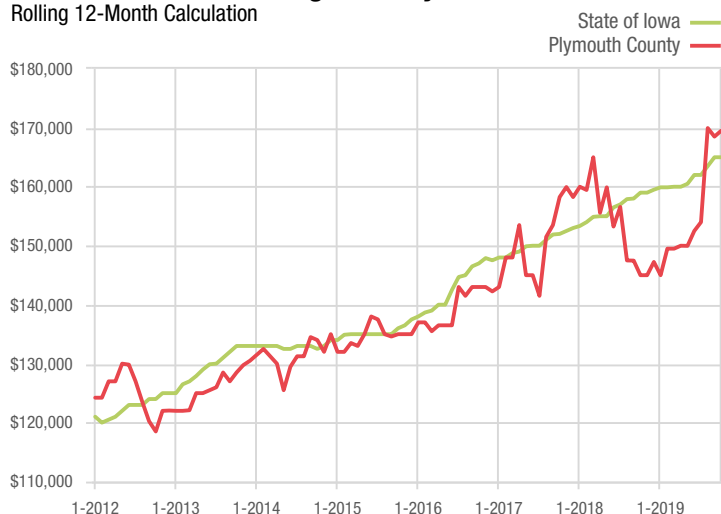
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	30	16	- 46.7%	212	227	+ 7.1%
Pending Sales	19	19	0.0%	141	185	+ 31.2%
Closed Sales	18	25	+ 38.9%	125	182	+ 45.6%
Days on Market Until Sale	62	41	- 33.9%	58	67	+ 15.5%
Median Sales Price*	\$112,000	\$152,000	+ 35.7%	\$143,500	\$168,500	+ 17.4%
Average Sales Price*	\$136,292	\$152,480	+ 11.9%	\$164,811	\$190,380	+ 15.5%
Percent of List Price Received*	97.1%	97.6%	+ 0.5%	95.1%	96.4%	+ 1.4%
Inventory of Homes for Sale	67	56	- 16.4%	—	—	—
Months Supply of Inventory	5.2	3.1	- 40.4%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	1	—	13	6	- 53.8%
Pending Sales	0	0	0.0%	6	9	+ 50.0%
Closed Sales	1	0	- 100.0%	6	7	+ 16.7%
Days on Market Until Sale	20	—	—	91	129	+ 41.8%
Median Sales Price*	\$171,000	—	—	\$167,500	\$198,000	+ 18.2%
Average Sales Price*	\$171,000	—	—	\$172,333	\$184,357	+ 7.0%
Percent of List Price Received*	99.5%	—	—	96.6%	95.4%	- 1.2%
Inventory of Homes for Sale	9	3	- 66.7%	—	—	—
Months Supply of Inventory	7.5	1.7	- 77.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

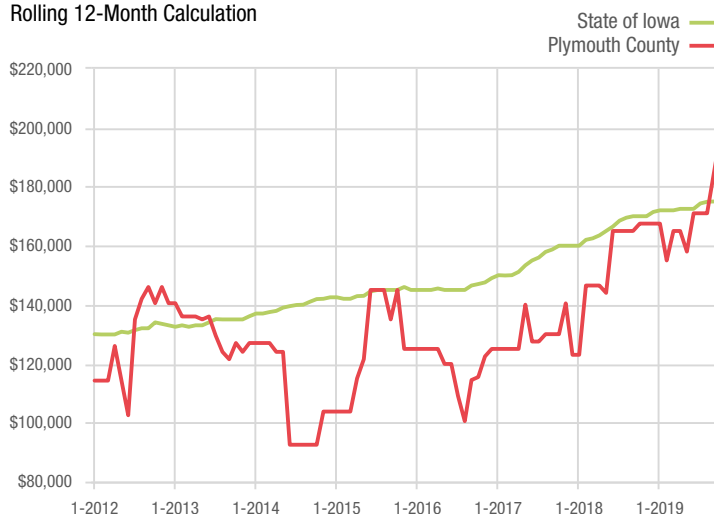
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.