

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

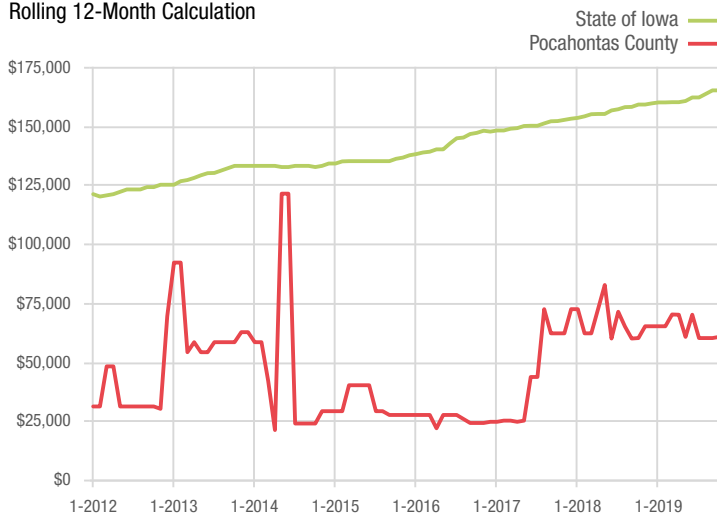
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	6	+ 500.0%	37	43	+ 16.2%
Pending Sales	3	2	- 33.3%	15	34	+ 126.7%
Closed Sales	2	8	+ 300.0%	13	35	+ 169.2%
Days on Market Until Sale	331	162	- 51.1%	91	136	+ 49.5%
Median Sales Price*	\$77,500	\$87,750	+ 13.2%	\$60,000	\$60,250	+ 0.4%
Average Sales Price*	\$77,500	\$115,313	+ 48.8%	\$72,545	\$66,785	- 7.9%
Percent of List Price Received*	96.0%	92.2%	- 4.0%	94.5%	94.5%	0.0%
Inventory of Homes for Sale	20	23	+ 15.0%	—	—	—
Months Supply of Inventory	8.0	7.1	- 11.3%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	1	—	1	2	+ 100.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	128	—	—
Median Sales Price*	—	—	—	\$205,000	—	—
Average Sales Price*	—	—	—	\$205,000	—	—
Percent of List Price Received*	—	—	—	91.1%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

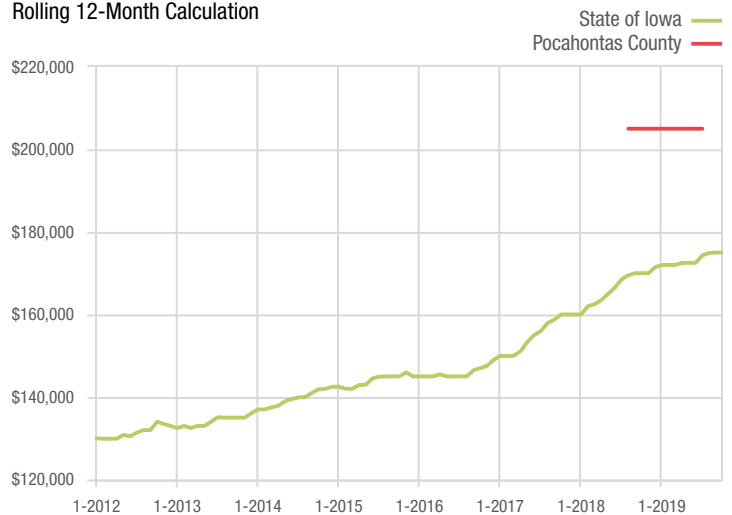
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.