

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Poweshiek County

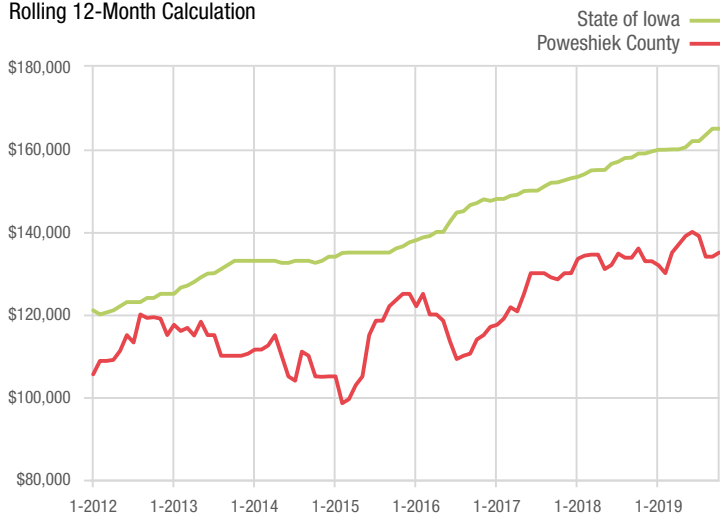
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	30	40	+ 33.3%	338	324	- 4.1%
Pending Sales	19	15	- 21.1%	234	231	- 1.3%
Closed Sales	19	20	+ 5.3%	228	230	+ 0.9%
Days on Market Until Sale	67	92	+ 37.3%	105	129	+ 22.9%
Median Sales Price*	\$150,000	\$164,000	+ 9.3%	\$132,795	\$135,000	+ 1.7%
Average Sales Price*	\$179,353	\$257,675	+ 43.7%	\$150,428	\$163,813	+ 8.9%
Percent of List Price Received*	93.2%	94.2%	+ 1.1%	94.2%	93.8%	- 0.4%
Inventory of Homes for Sale	158	146	- 7.6%	—	—	—
Months Supply of Inventory	7.0	6.3	- 10.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	3	3	0.0%
Pending Sales	0	1	—	5	3	- 40.0%
Closed Sales	0	1	—	6	3	- 50.0%
Days on Market Until Sale	—	60	—	67	45	- 32.8%
Median Sales Price*	—	\$141,250	—	\$155,500	\$136,500	- 12.2%
Average Sales Price*	—	\$141,250	—	\$204,750	\$135,583	- 33.8%
Percent of List Price Received*	—	97.4%	—	96.8%	95.7%	- 1.1%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

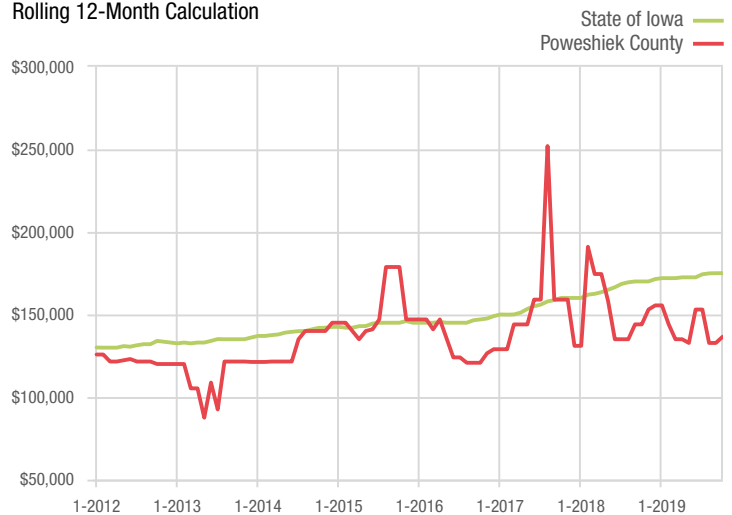
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.