Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®



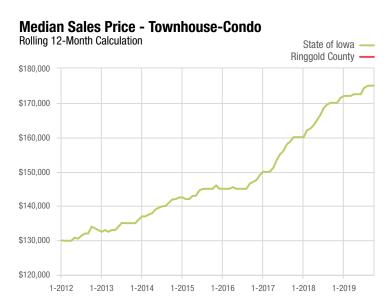
Ringgold County

Single-Family Detached		October			Year to Date	
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	13	11	- 15.4%	73	85	+ 16.4%
Pending Sales	12	7	- 41.7%	59	53	- 10.2%
Closed Sales	10	4	- 60.0%	49	50	+ 2.0%
Days on Market Until Sale	133	44	- 66.9%	144	107	- 25.7%
Median Sales Price*	\$83,625	\$242,500	+ 190.0%	\$85,000	\$175,000	+ 105.9%
Average Sales Price*	\$175,415	\$270,750	+ 54.3%	\$194,154	\$222,067	+ 14.4%
Percent of List Price Received*	90.7%	98.9%	+ 9.0%	91.5%	93.8%	+ 2.5%
Inventory of Homes for Sale	32	38	+ 18.8%		_	_
Months Supply of Inventory	6.1	8.0	+ 31.1%			

Townhouse-Condo		October			Year to Date	
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_	_	_			
Median Sales Price*	_		_			
Average Sales Price*	_	_	_		_	
Percent of List Price Received*			_			
Inventory of Homes for Sale	0	0	0.0%		_	
Months Supply of Inventory	_		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Ringgold County -\$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 \$50,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.