

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Wayne County

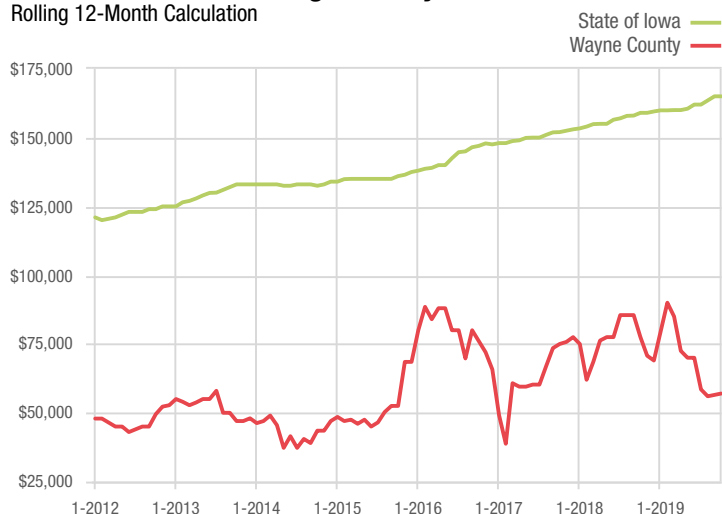
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	4	4	0.0%	36	53	+ 47.2%
Pending Sales	1	3	+ 200.0%	23	39	+ 69.6%
Closed Sales	2	6	+ 200.0%	24	34	+ 41.7%
Days on Market Until Sale	119	164	+ 37.8%	129	93	- 27.9%
Median Sales Price*	\$47,500	\$60,000	+ 26.3%	\$62,500	\$57,000	- 8.8%
Average Sales Price*	\$47,500	\$69,710	+ 46.8%	\$99,475	\$63,535	- 36.1%
Percent of List Price Received*	91.5%	89.9%	- 1.7%	88.8%	90.5%	+ 1.9%
Inventory of Homes for Sale	18	19	+ 5.6%	—	—	—
Months Supply of Inventory	6.4	5.2	- 18.8%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

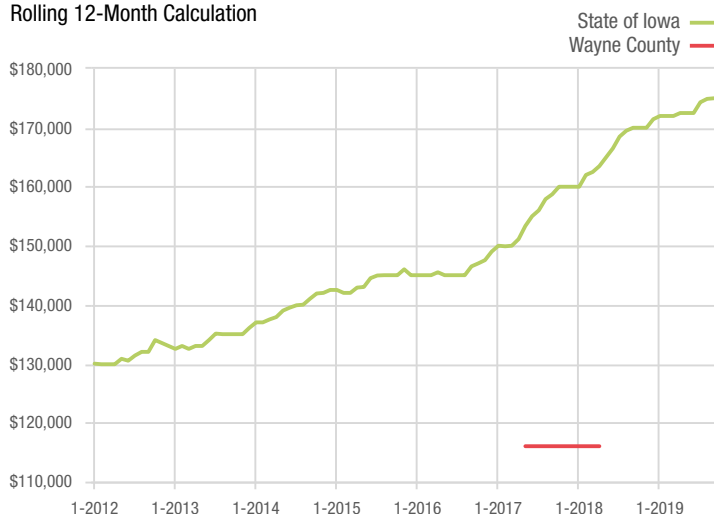
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.