

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Winnebago County

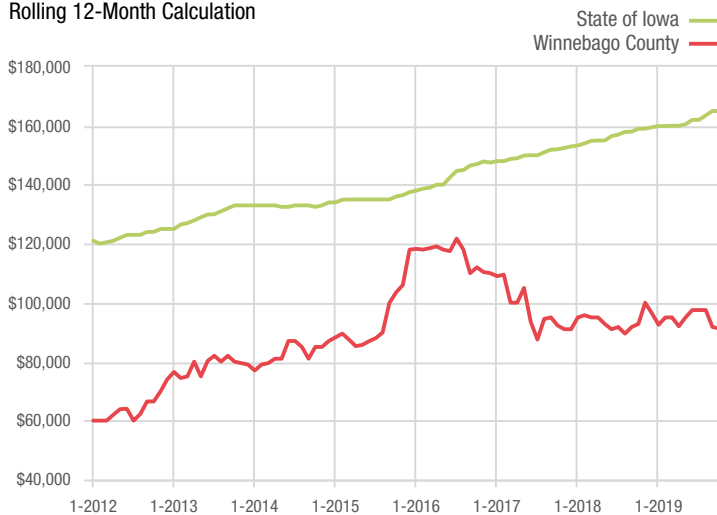
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	9	17	+ 88.9%	110	114	+ 3.6%
Pending Sales	6	6	0.0%	72	89	+ 23.6%
Closed Sales	10	12	+ 20.0%	75	89	+ 18.7%
Days on Market Until Sale	100	85	- 15.0%	106	133	+ 25.5%
Median Sales Price*	\$146,000	\$105,000	- 28.1%	\$100,000	\$91,500	- 8.5%
Average Sales Price*	\$130,870	\$110,333	- 15.7%	\$100,747	\$98,723	- 2.0%
Percent of List Price Received*	92.3%	96.1%	+ 4.1%	95.0%	94.0%	- 1.1%
Inventory of Homes for Sale	54	59	+ 9.3%	—	—	—
Months Supply of Inventory	7.8	7.6	- 2.6%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	0	- 100.0%	4	4	0.0%
Pending Sales	0	0	0.0%	0	4	—
Closed Sales	0	0	0.0%	0	5	—
Days on Market Until Sale	—	—	—	—	111	—
Median Sales Price*	—	—	—	—	\$117,000	—
Average Sales Price*	—	—	—	—	\$91,400	—
Percent of List Price Received*	—	—	—	—	96.5%	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

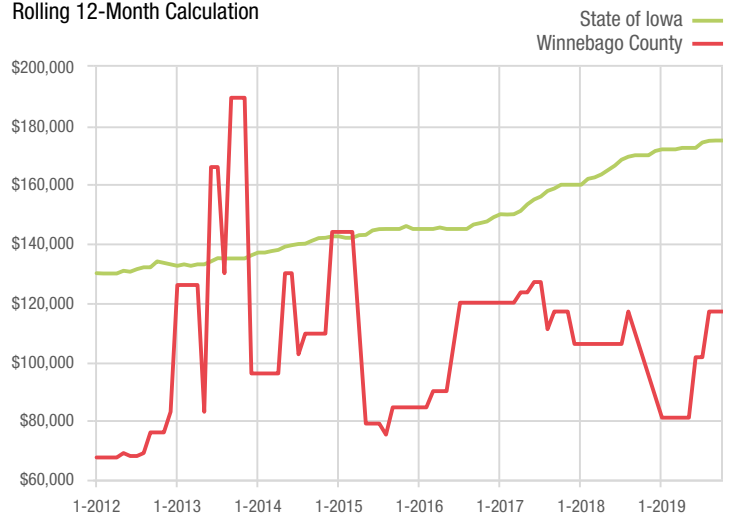
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.