Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®

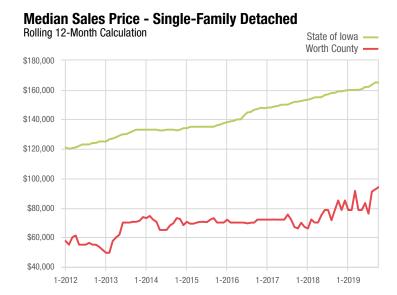


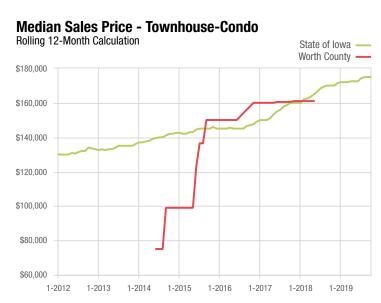
Worth County

| Single-Family Detached | | October | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 10-2018 | Thru 10-2019 | % Change | |
| New Listings | 5 | 7 | + 40.0% | 58 | 61 | + 5.2% | |
| Pending Sales | 1 | 3 | + 200.0% | 42 | 41 | - 2.4% | |
| Closed Sales | 3 | 8 | + 166.7% | 41 | 40 | - 2.4% | |
| Days on Market Until Sale | 172 | 82 | - 52.3% | 105 | 99 | - 5.7% | |
| Median Sales Price* | \$97,400 | \$135,000 | + 38.6% | \$86,000 | \$96,050 | + 11.7% | |
| Average Sales Price* | \$122,300 | \$131,000 | + 7.1% | \$100,550 | \$110,476 | + 9.9% | |
| Percent of List Price Received* | 96.4% | 95.4% | - 1.0% | 94.9% | 99.5% | + 4.8% | |
| Inventory of Homes for Sale | 21 | 27 | + 28.6% | | _ | | |
| Months Supply of Inventory | 4.8 | 6.9 | + 43.8% | | | | |

| Townhouse-Condo | October | | | Year to Date | | | |
|---------------------------------|---------|------|----------|--------------|--------------|----------|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 10-2018 | Thru 10-2019 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 2 | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | _ | _ | _ | | _ | _ | |
| Median Sales Price* | | | _ | | | _ | |
| Average Sales Price* | _ | | _ | | _ | _ | |
| Percent of List Price Received* | | | _ | | | _ | |
| Inventory of Homes for Sale | 0 | 2 | _ | | _ | _ | |
| Months Supply of Inventory | | | _ | | | _ | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.