

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Audubon County

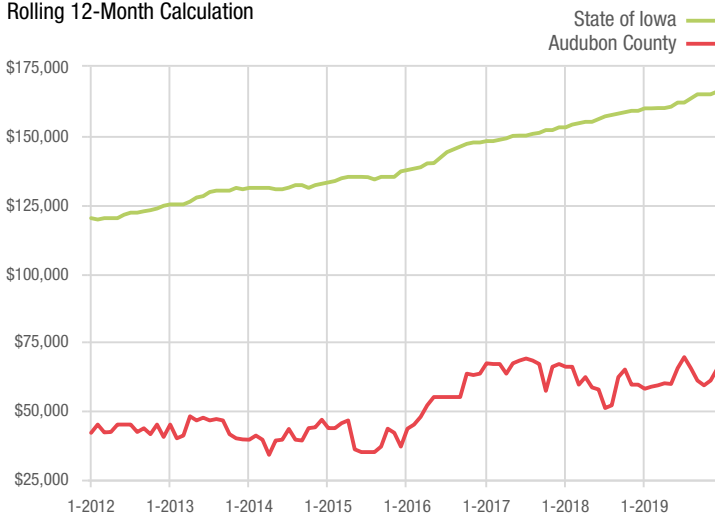
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	4	4	0.0%	59	66	+ 11.9%
Pending Sales	0	3	—	44	56	+ 27.3%
Closed Sales	2	7	+ 250.0%	48	55	+ 14.6%
Days on Market Until Sale	46	57	+ 23.9%	82	94	+ 14.6%
Median Sales Price*	\$44,750	\$75,000	+ 67.6%	\$59,500	\$65,250	+ 9.7%
Average Sales Price*	\$44,750	\$116,929	+ 161.3%	\$63,184	\$88,658	+ 40.3%
Percent of List Price Received*	79.0%	97.7%	+ 23.7%	91.4%	90.6%	- 0.9%
Inventory of Homes for Sale	22	20	- 9.1%	—	—	—
Months Supply of Inventory	5.5	4.3	- 21.8%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	1	0	- 100.0%	5	0	- 100.0%
Pending Sales	2	0	- 100.0%	3	0	- 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	27	155	+ 474.1%
Median Sales Price*	—	—	—	\$145,500	\$53,450	- 63.3%
Average Sales Price*	—	—	—	\$145,500	\$53,450	- 63.3%
Percent of List Price Received*	—	—	—	97.3%	100.0%	+ 2.8%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

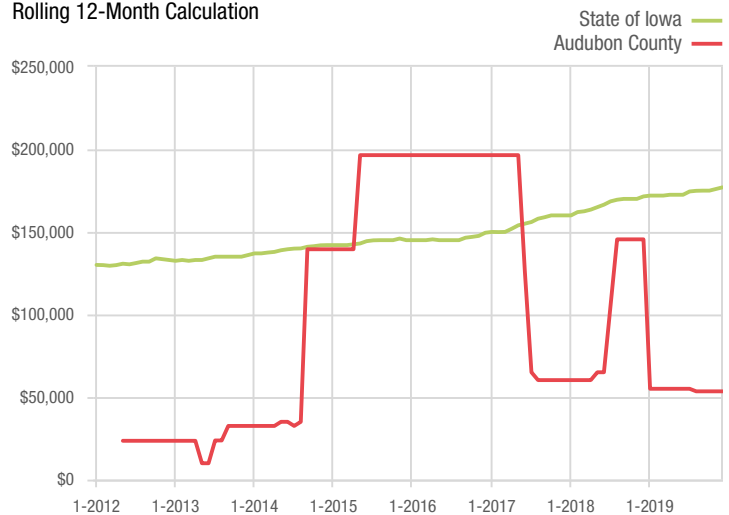
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.