

Black Hawk County

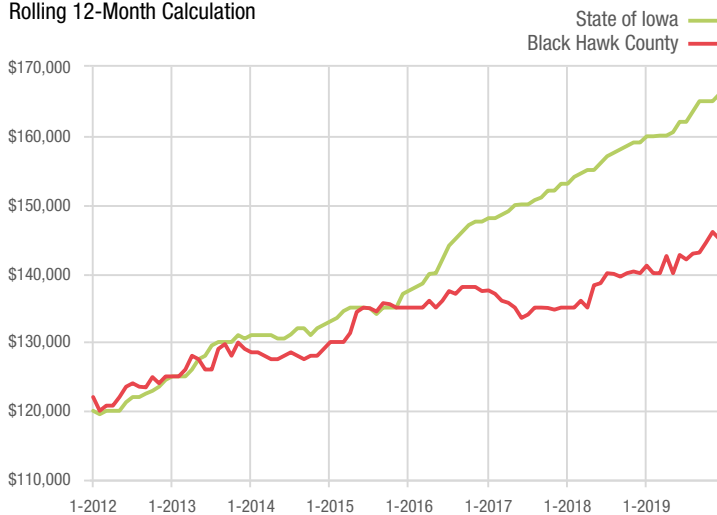
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	95	82	- 13.7%	2,186	2,105	- 3.7%
Pending Sales	85	77	- 9.4%	1,653	1,597	- 3.4%
Closed Sales	120	127	+ 5.8%	1,637	1,603	- 2.1%
Days on Market Until Sale	54	50	- 7.4%	51	44	- 13.7%
Median Sales Price*	\$144,950	\$140,000	- 3.4%	\$140,000	\$145,000	+ 3.6%
Average Sales Price*	\$155,554	\$173,069	+ 11.3%	\$160,180	\$170,637	+ 6.5%
Percent of List Price Received*	96.1%	96.2%	+ 0.1%	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	396	368	- 7.1%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	8	9	+ 12.5%	183	235	+ 28.4%
Pending Sales	6	11	+ 83.3%	132	181	+ 37.1%
Closed Sales	11	14	+ 27.3%	138	176	+ 27.5%
Days on Market Until Sale	64	42	- 34.4%	58	44	- 24.1%
Median Sales Price*	\$205,000	\$139,950	- 31.7%	\$155,000	\$153,000	- 1.3%
Average Sales Price*	\$190,300	\$144,236	- 24.2%	\$163,013	\$162,944	0.0%
Percent of List Price Received*	96.7%	96.6%	- 0.1%	97.1%	97.9%	+ 0.8%
Inventory of Homes for Sale	39	40	+ 2.6%	—	—	—
Months Supply of Inventory	3.5	2.7	- 22.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

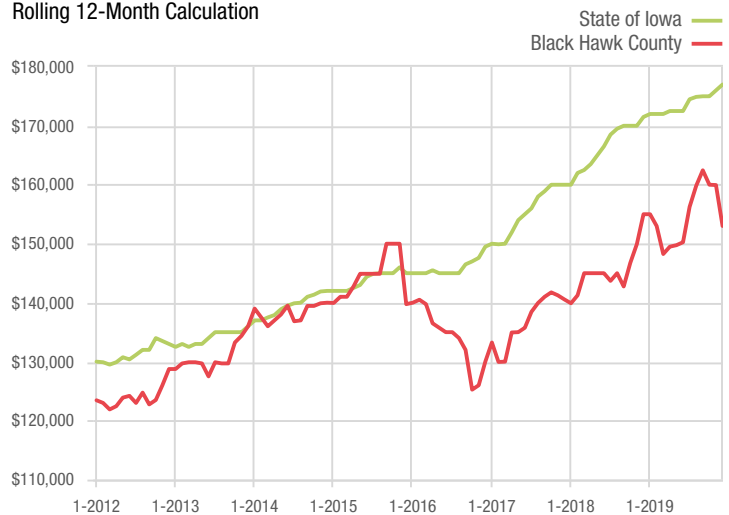
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.