

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Buena Vista County

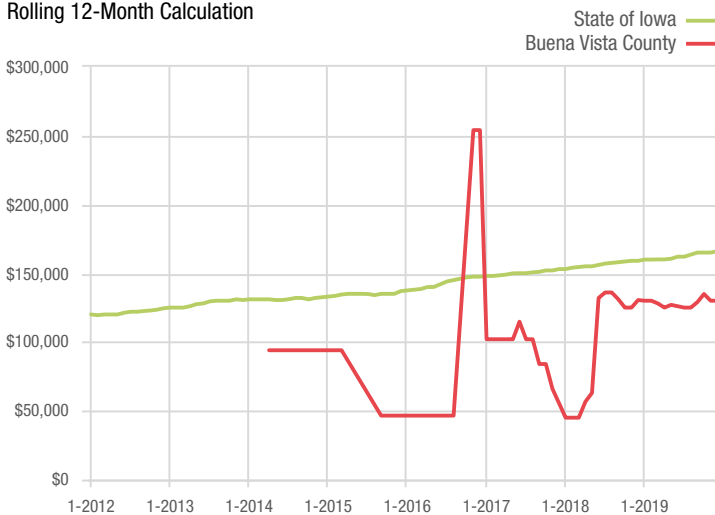
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	10	6	- 40.0%	180	200	+ 11.1%
Pending Sales	10	12	+ 20.0%	139	184	+ 32.4%
Closed Sales	10	10	0.0%	127	188	+ 48.0%
Days on Market Until Sale	40	41	+ 2.5%	68	56	- 17.6%
Median Sales Price*	\$150,750	<b>\$155,000</b>	+ 2.8%	\$130,500	<b>\$130,000</b>	- 0.4%
Average Sales Price*	\$137,100	<b>\$164,120</b>	+ 19.7%	\$136,052	<b>\$141,507</b>	+ 4.0%
Percent of List Price Received*	94.6%	<b>100.0%</b>	+ 5.7%	96.8%	<b>97.7%</b>	+ 0.9%
Inventory of Homes for Sale	39	24	- 38.5%	—	—	—
Months Supply of Inventory	3.4	1.6	- 52.9%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	14	20	+ 42.9%
Pending Sales	0	0	0.0%	8	15	+ 87.5%
Closed Sales	1	1	0.0%	8	16	+ 100.0%
Days on Market Until Sale	0	50	—	25	44	+ 76.0%
Median Sales Price*	\$101,500	<b>\$60,000</b>	- 40.9%	\$91,250	<b>\$154,000</b>	+ 68.8%
Average Sales Price*	\$101,500	<b>\$60,000</b>	- 40.9%	\$100,688	<b>\$126,350</b>	+ 25.5%
Percent of List Price Received*	97.1%	<b>101.7%</b>	+ 4.7%	96.6%	<b>97.3%</b>	+ 0.7%
Inventory of Homes for Sale	4	6	+ 50.0%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

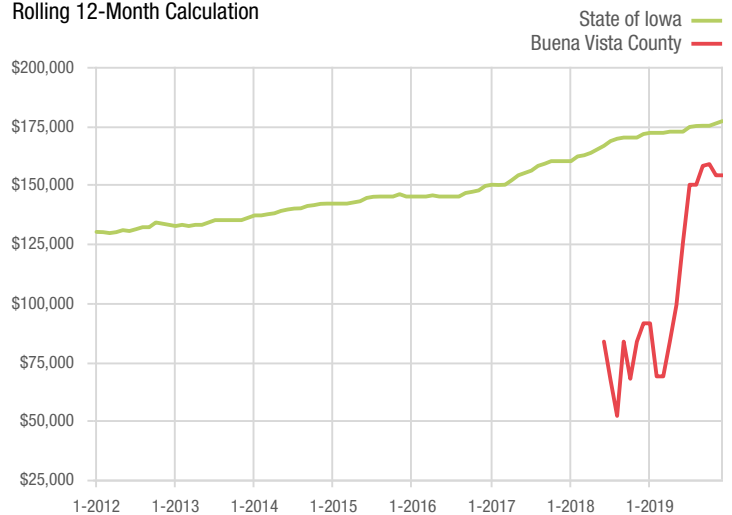
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.