

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

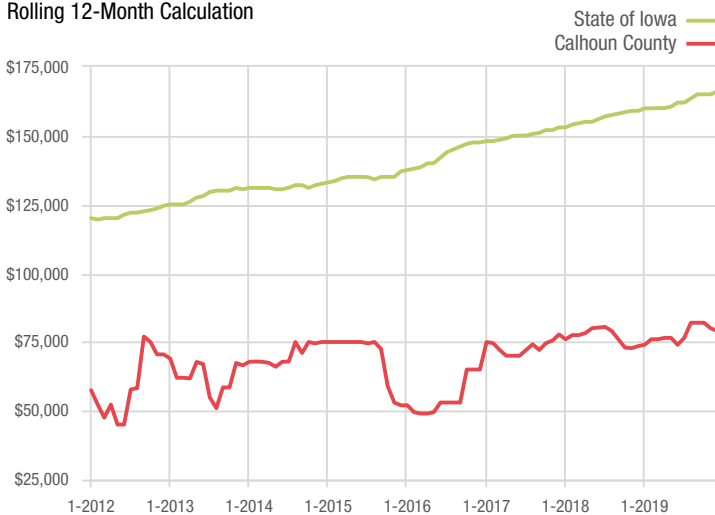
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	5	2	- 60.0%	108	116	+ 7.4%
Pending Sales	10	2	- 80.0%	93	84	- 9.7%
Closed Sales	12	3	- 75.0%	91	89	- 2.2%
Days on Market Until Sale	162	28	- 82.7%	100	102	+ 2.0%
Median Sales Price*	\$91,700	\$90,000	- 1.9%	\$73,500	\$79,000	+ 7.5%
Average Sales Price*	\$121,479	\$74,283	- 38.9%	\$99,563	\$130,735	+ 31.3%
Percent of List Price Received*	94.2%	95.0%	+ 0.8%	92.3%	92.5%	+ 0.2%
Inventory of Homes for Sale	30	41	+ 36.7%	—	—	—
Months Supply of Inventory	3.9	5.9	+ 51.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

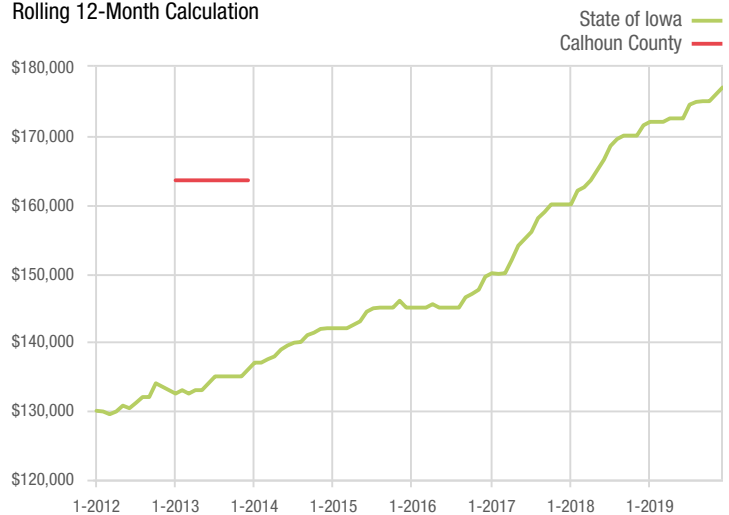
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.