

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Carroll County

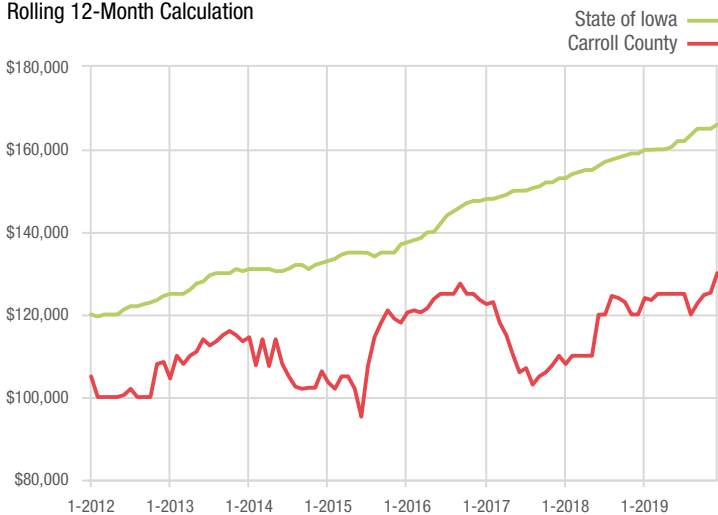
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	10	15	+ 50.0%	295	362	+ 22.7%
Pending Sales	11	14	+ 27.3%	207	244	+ 17.9%
Closed Sales	21	20	- 4.8%	214	238	+ 11.2%
Days on Market Until Sale	104	105	+ 1.0%	105	101	- 3.8%
Median Sales Price*	\$100,000	\$133,125	+ 33.1%	\$120,000	\$130,000	+ 8.3%
Average Sales Price*	\$123,167	\$144,140	+ 17.0%	\$140,434	\$148,397	+ 5.7%
Percent of List Price Received*	92.0%	94.1%	+ 2.3%	92.7%	93.3%	+ 0.6%
Inventory of Homes for Sale	111	126	+ 13.5%	—	—	—
Months Supply of Inventory	6.4	6.2	- 3.1%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	14	10	- 28.6%
Pending Sales	1	0	- 100.0%	13	7	- 46.2%
Closed Sales	0	1	—	11	9	- 18.2%
Days on Market Until Sale	—	289	—	77	125	+ 62.3%
Median Sales Price*	—	\$385,000	—	\$130,000	\$127,000	- 2.3%
Average Sales Price*	—	\$385,000	—	\$115,636	\$128,444	+ 11.1%
Percent of List Price Received*	—	106.9%	—	93.5%	93.5%	0.0%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	2.1	3.4	+ 61.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

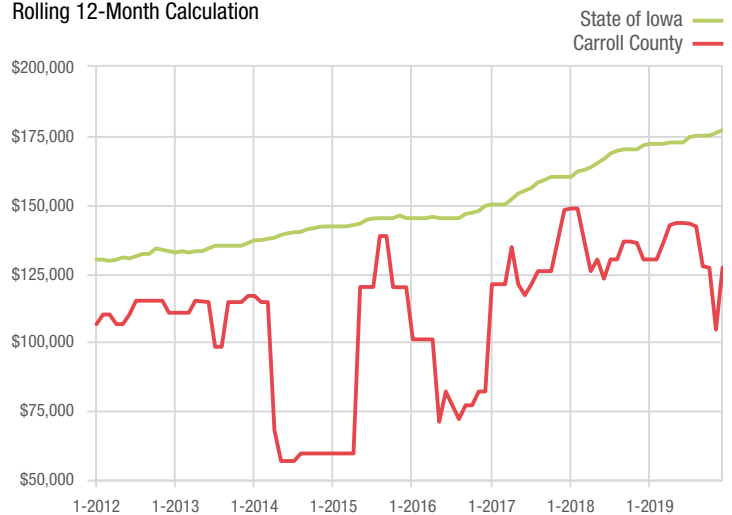
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.