

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Dickinson County

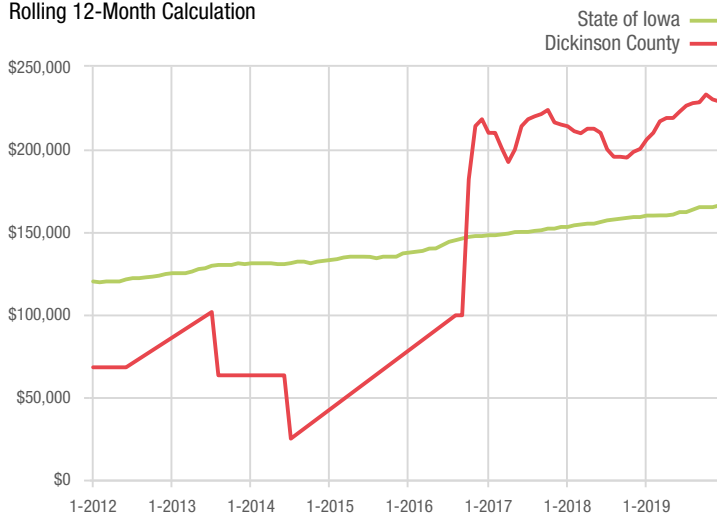
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	14	18	+ 28.6%	415	451	+ 8.7%
Pending Sales	13	16	+ 23.1%	315	311	- 1.3%
Closed Sales	17	18	+ 5.9%	313	311	- 0.6%
Days on Market Until Sale	105	75	- 28.6%	98	92	- 6.1%
Median Sales Price*	\$219,125	\$222,000	+ 1.3%	\$200,250	\$229,000	+ 14.4%
Average Sales Price*	\$273,869	\$246,278	- 10.1%	\$315,113	\$314,483	- 0.2%
Percent of List Price Received*	95.5%	96.5%	+ 1.0%	95.1%	95.1%	0.0%
Inventory of Homes for Sale	96	120	+ 25.0%	—	—	—
Months Supply of Inventory	3.7	4.6	+ 24.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	7	9	+ 28.6%	283	293	+ 3.5%
Pending Sales	6	11	+ 83.3%	203	225	+ 10.8%
Closed Sales	7	12	+ 71.4%	204	220	+ 7.8%
Days on Market Until Sale	61	78	+ 27.9%	97	92	- 5.2%
Median Sales Price*	\$184,200	\$252,250	+ 36.9%	\$289,000	\$259,000	- 10.4%
Average Sales Price*	\$217,814	\$388,292	+ 78.3%	\$365,996	\$327,647	- 10.5%
Percent of List Price Received*	96.3%	95.3%	- 1.0%	97.2%	96.8%	- 0.4%
Inventory of Homes for Sale	67	69	+ 3.0%	—	—	—
Months Supply of Inventory	4.0	3.7	- 7.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

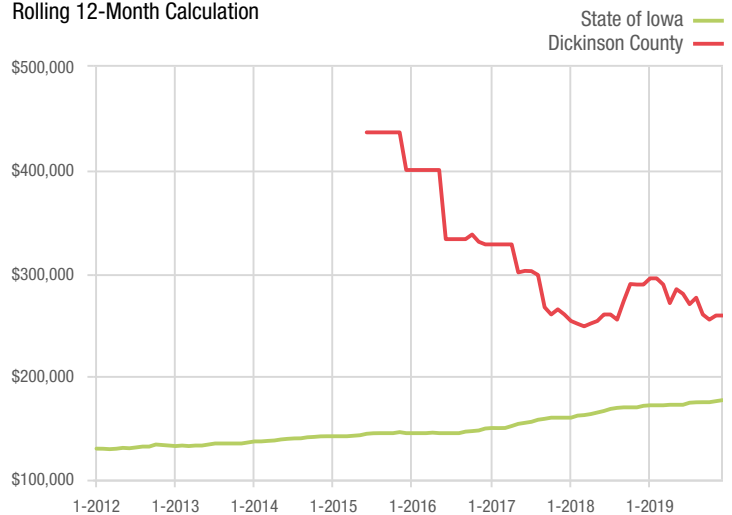
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.