

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Floyd County

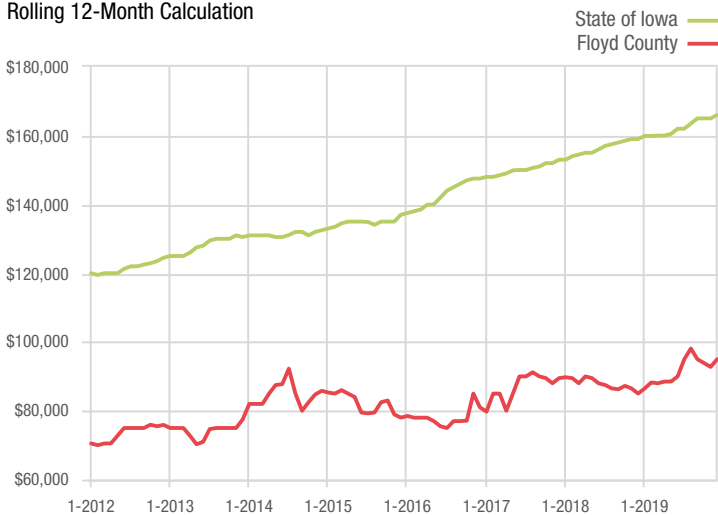
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	5	6	+ 20.0%	223	218	- 2.2%
Pending Sales	11	6	- 45.5%	176	158	- 10.2%
Closed Sales	12	11	- 8.3%	172	170	- 1.2%
Days on Market Until Sale	123	116	- 5.7%	111	109	- 1.8%
Median Sales Price*	\$72,000	\$73,000	+ 1.4%	\$85,000	\$95,000	+ 11.8%
Average Sales Price*	\$81,000	\$87,169	+ 7.6%	\$114,674	\$114,261	- 0.4%
Percent of List Price Received*	91.4%	88.3%	- 3.4%	93.4%	94.5%	+ 1.2%
Inventory of Homes for Sale	69	86	+ 24.6%	—	—	—
Months Supply of Inventory	4.7	6.5	+ 38.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	1	—	6	3	- 50.0%
Pending Sales	0	1	—	5	3	- 40.0%
Closed Sales	0	1	—	5	3	- 40.0%
Days on Market Until Sale	—	1	—	48	136	+ 183.3%
Median Sales Price*	—	\$235,000	—	\$93,000	\$213,500	+ 129.6%
Average Sales Price*	—	\$235,000	—	\$121,700	\$162,750	+ 33.7%
Percent of List Price Received*	—	100.0%	—	92.3%	99.3%	+ 7.6%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.6	1.0	- 37.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

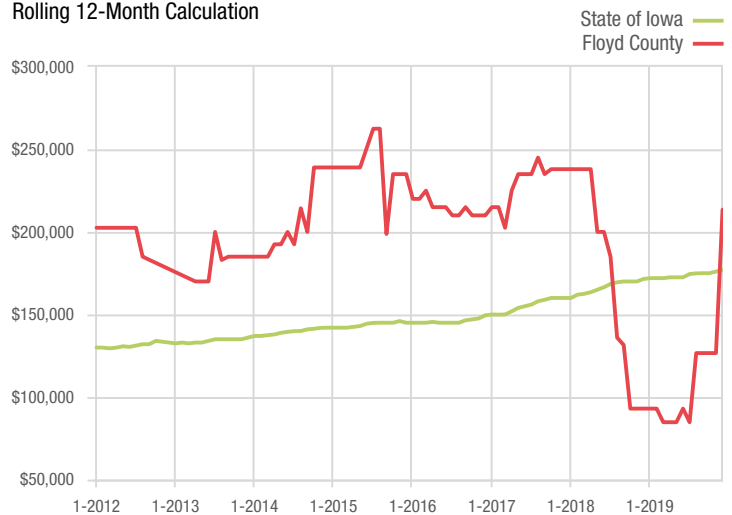
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.