

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

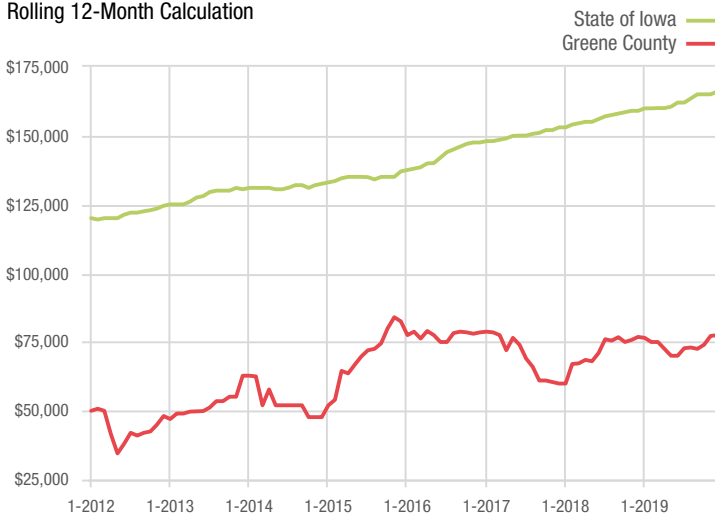
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	4	6	+ 50.0%	88	103	+ 17.0%
Pending Sales	0	9	—	54	85	+ 57.4%
Closed Sales	5	6	+ 20.0%	58	79	+ 36.2%
Days on Market Until Sale	61	112	+ 83.6%	82	97	+ 18.3%
Median Sales Price*	\$77,200	\$72,250	- 6.4%	\$76,850	\$77,500	+ 0.8%
Average Sales Price*	\$103,860	\$81,917	- 21.1%	\$88,019	\$96,733	+ 9.9%
Percent of List Price Received*	93.5%	85.0%	- 9.1%	92.3%	95.0%	+ 2.9%
Inventory of Homes for Sale	43	36	- 16.3%	—	—	—
Months Supply of Inventory	8.8	4.7	- 46.6%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	23	—	—
Median Sales Price*	—	—	—	\$95,500	—	—
Average Sales Price*	—	—	—	\$95,500	—	—
Percent of List Price Received*	—	—	—	93.8%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

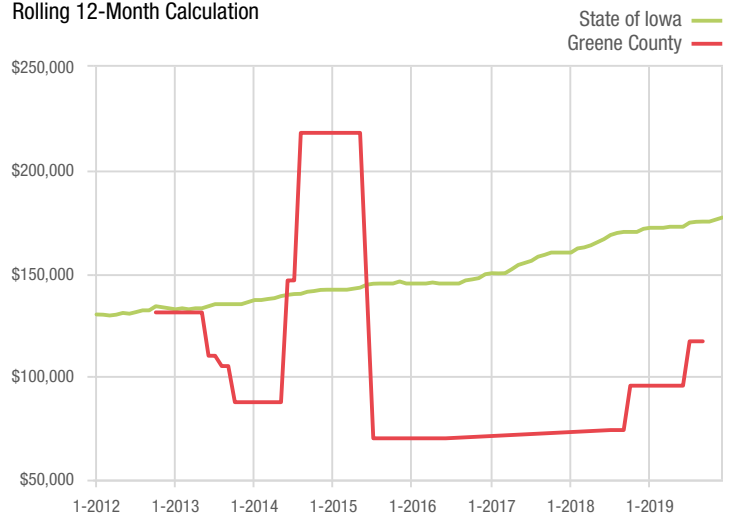
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.