

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Hamilton County

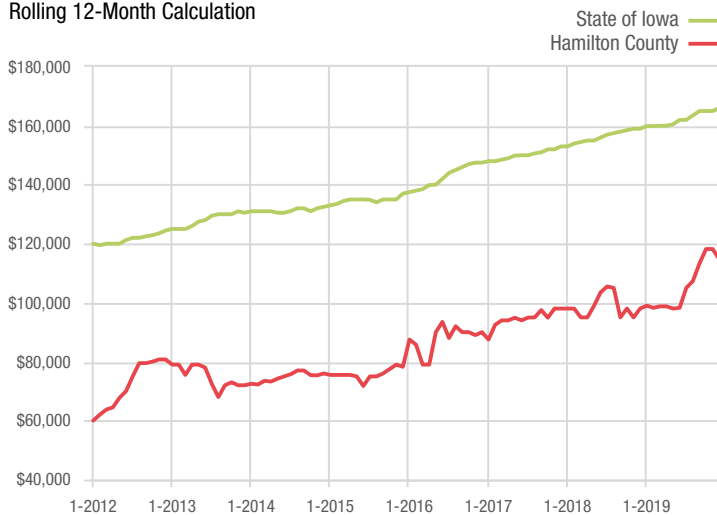
| Single-Family Detached | December | | | Year to Date | | |
|---------------------------------|-----------|----------|----------|--------------|--------------|----------|
| | 2018 | 2019 | % Change | Thru 12-2018 | Thru 12-2019 | % Change |
| New Listings | 11 | 10 | - 9.1% | 159 | 205 | + 28.9% |
| Pending Sales | 12 | 15 | + 25.0% | 118 | 129 | + 9.3% |
| Closed Sales | 11 | 9 | - 18.2% | 120 | 124 | + 3.3% |
| Days on Market Until Sale | 64 | 64 | 0.0% | 89 | 92 | + 3.4% |
| Median Sales Price* | \$99,000 | \$69,000 | - 30.3% | \$98,000 | \$114,800 | + 17.1% |
| Average Sales Price* | \$121,273 | \$76,667 | - 36.8% | \$117,048 | \$124,349 | + 6.2% |
| Percent of List Price Received* | 94.9% | 92.8% | - 2.2% | 95.8% | 94.3% | - 1.6% |
| Inventory of Homes for Sale | 70 | 56 | - 20.0% | — | — | — |
| Months Supply of Inventory | 7.1 | 5.2 | - 26.8% | — | — | — |

| Townhouse-Condo | December | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2018 | 2019 | % Change | Thru 12-2018 | Thru 12-2019 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 2 | — |
| Pending Sales | 0 | 0 | 0.0% | 0 | 1 | — |
| Closed Sales | 0 | 0 | 0.0% | 0 | 1 | — |
| Days on Market Until Sale | — | — | — | — | 61 | — |
| Median Sales Price* | — | — | — | — | \$87,000 | — |
| Average Sales Price* | — | — | — | — | \$87,000 | — |
| Percent of List Price Received* | — | — | — | — | 95.1% | — |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 1.0 | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

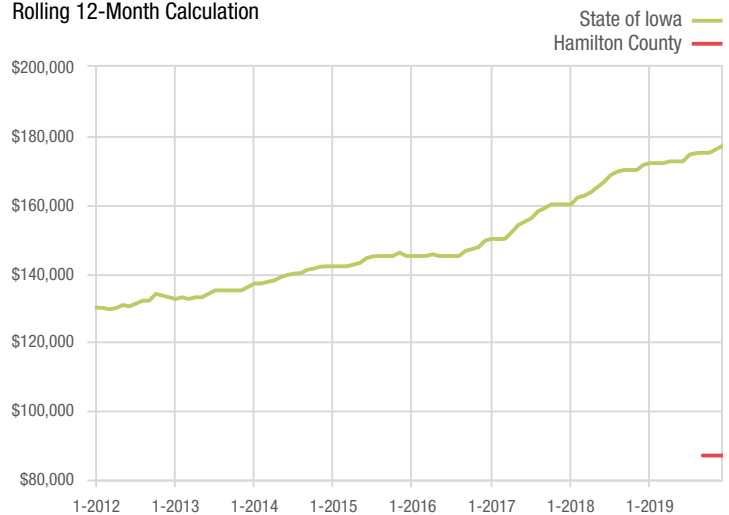
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.