

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

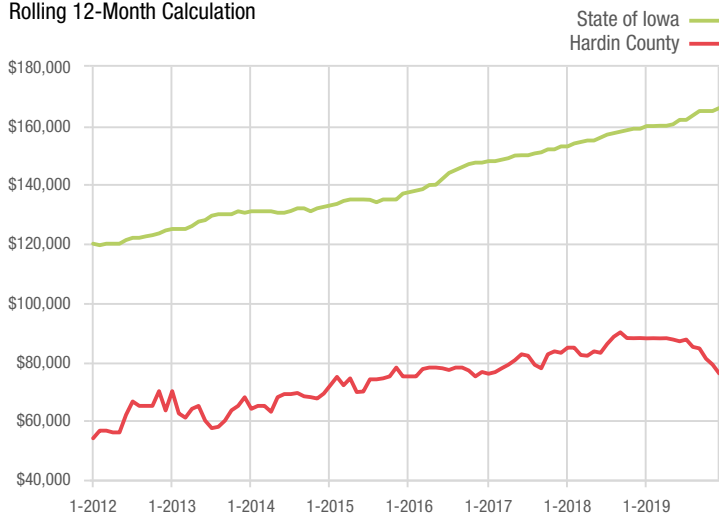
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	19	15	- 21.1%	317	314	- 0.9%
Pending Sales	6	15	+ 150.0%	196	212	+ 8.2%
Closed Sales	10	10	0.0%	199	200	+ 0.5%
Days on Market Until Sale	67	126	+ 88.1%	94	112	+ 19.1%
Median Sales Price*	\$95,100	\$77,500	- 18.5%	\$88,000	\$76,000	- 13.6%
Average Sales Price*	\$184,170	\$81,975	- 55.5%	\$113,720	\$93,322	- 17.9%
Percent of List Price Received*	93.6%	88.8%	- 5.1%	94.2%	92.6%	- 1.7%
Inventory of Homes for Sale	150	103	- 31.3%	—	—	—
Months Supply of Inventory	9.2	5.8	- 37.0%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

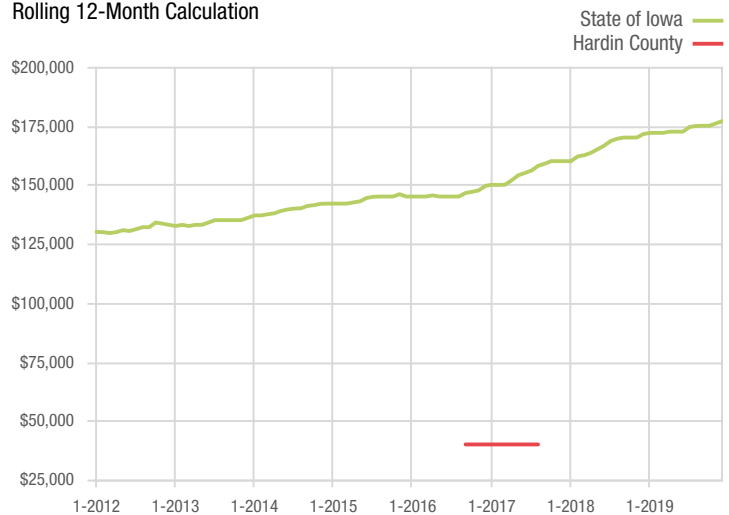
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.