

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Howard County

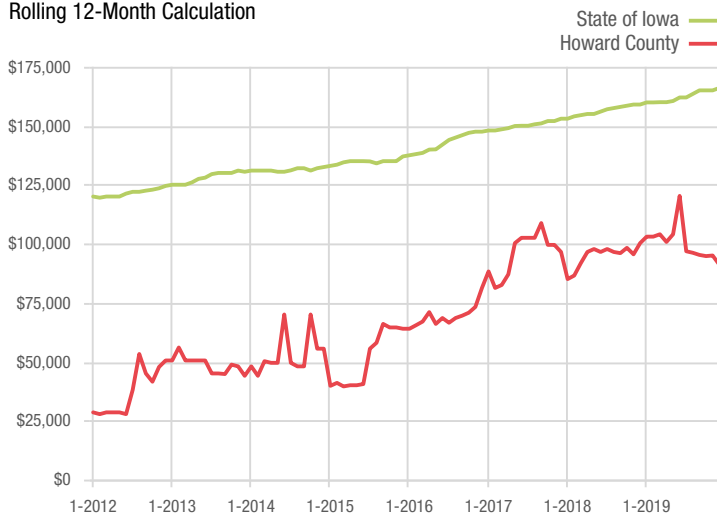
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	5	3	- 40.0%	49	102	+ 108.2%
Pending Sales	2	4	+ 100.0%	41	74	+ 80.5%
Closed Sales	4	6	+ 50.0%	46	74	+ 60.9%
Days on Market Until Sale	20	38	+ 90.0%	91	69	- 24.2%
Median Sales Price*	\$122,270	\$82,250	- 32.7%	\$100,250	\$91,200	- 9.0%
Average Sales Price*	\$126,585	\$111,083	- 12.2%	\$120,861	\$109,611	- 9.3%
Percent of List Price Received*	91.9%	96.7%	+ 5.2%	94.4%	94.3%	- 0.1%
Inventory of Homes for Sale	18	26	+ 44.4%	—	—	—
Months Supply of Inventory	5.3	4.2	- 20.8%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	4	1	- 75.0%
Pending Sales	0	0	0.0%	3	0	- 100.0%
Closed Sales	0	0	0.0%	3	0	- 100.0%
Days on Market Until Sale	—	—	—	12	—	—
Median Sales Price*	—	—	—	\$147,000	—	—
Average Sales Price*	—	—	—	\$129,933	—	—
Percent of List Price Received*	—	—	—	96.6%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

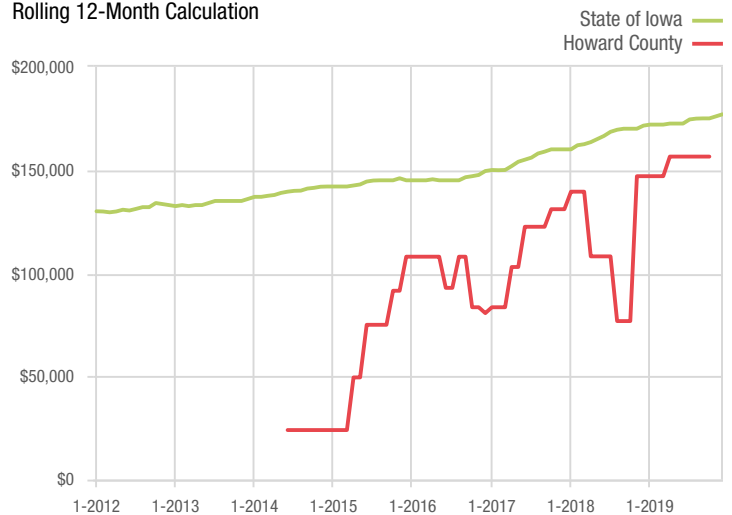
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.