

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Iowa County

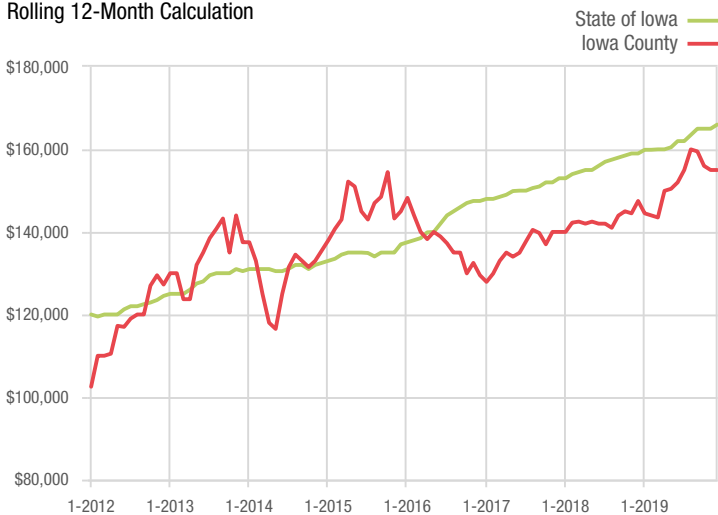
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	15	7	- 53.3%	268	198	- 26.1%
Pending Sales	12	6	- 50.0%	227	157	- 30.8%
Closed Sales	12	13	+ 8.3%	223	160	- 28.3%
Days on Market Until Sale	63	50	- 20.6%	69	55	- 20.3%
Median Sales Price*	\$154,950	<b>\$170,000</b>	+ 9.7%	\$147,500	<b>\$155,000</b>	+ 5.1%
Average Sales Price*	\$179,350	<b>\$178,069</b>	- 0.7%	\$163,636	<b>\$177,776</b>	+ 8.6%
Percent of List Price Received*	99.8%	<b>97.5%</b>	- 2.3%	96.0%	<b>97.0%</b>	+ 1.0%
Inventory of Homes for Sale	42	44	+ 4.8%	—	—	—
Months Supply of Inventory	2.2	3.4	+ 54.5%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	5	—	9	15	+ 66.7%
Pending Sales	0	1	—	8	10	+ 25.0%
Closed Sales	0	3	—	8	9	+ 12.5%
Days on Market Until Sale	—	136	—	21	81	+ 285.7%
Median Sales Price*	—	<b>\$125,000</b>	—	\$163,950	<b>\$172,000</b>	+ 4.9%
Average Sales Price*	—	<b>\$117,000</b>	—	\$162,713	<b>\$172,556</b>	+ 6.0%
Percent of List Price Received*	—	<b>96.9%</b>	—	100.7%	<b>97.1%</b>	- 3.6%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.5	2.4	+ 380.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

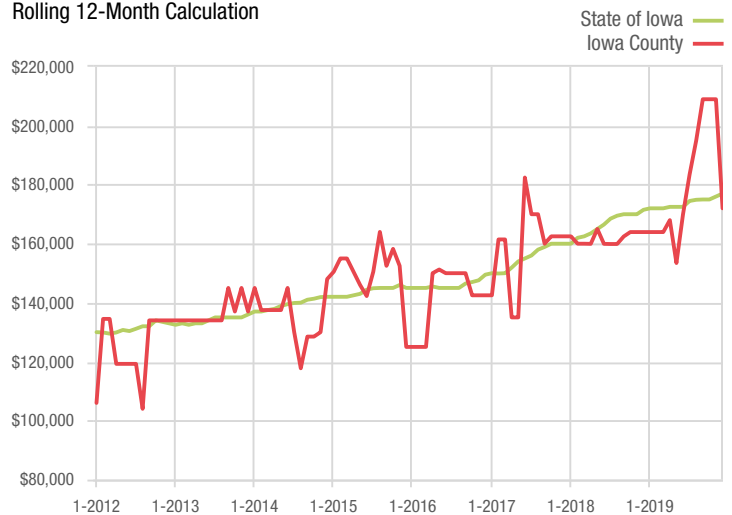
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.