

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

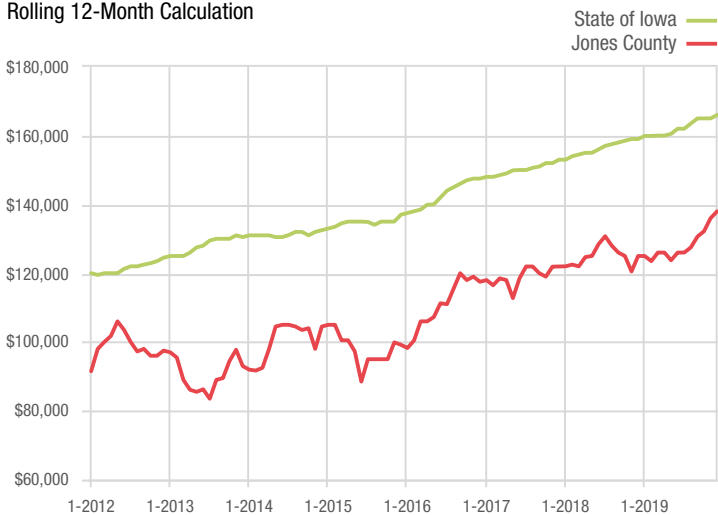
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	10	13	+ 30.0%	224	211	- 5.8%
Pending Sales	12	9	- 25.0%	183	182	- 0.5%
Closed Sales	8	11	+ 37.5%	177	182	+ 2.8%
Days on Market Until Sale	53	53	0.0%	62	60	- 3.2%
Median Sales Price*	\$129,850	\$185,000	+ 42.5%	\$125,000	\$138,000	+ 10.4%
Average Sales Price*	\$145,888	\$202,364	+ 38.7%	\$147,038	\$155,725	+ 5.9%
Percent of List Price Received*	97.5%	93.4%	- 4.2%	96.1%	96.4%	+ 0.3%
Inventory of Homes for Sale	44	44	0.0%	—	—	—
Months Supply of Inventory	2.9	2.9	0.0%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	10	11	+ 10.0%
Pending Sales	1	1	0.0%	8	9	+ 12.5%
Closed Sales	0	0	0.0%	9	9	0.0%
Days on Market Until Sale	—	—	—	101	54	- 46.5%
Median Sales Price*	—	—	—	\$157,500	\$133,500	- 15.2%
Average Sales Price*	—	—	—	\$141,028	\$144,322	+ 2.3%
Percent of List Price Received*	—	—	—	95.5%	97.6%	+ 2.2%
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

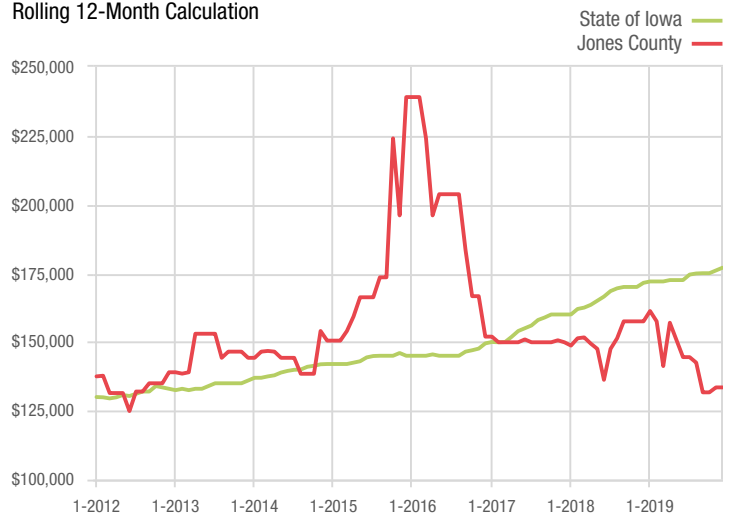
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.