

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Kossuth County

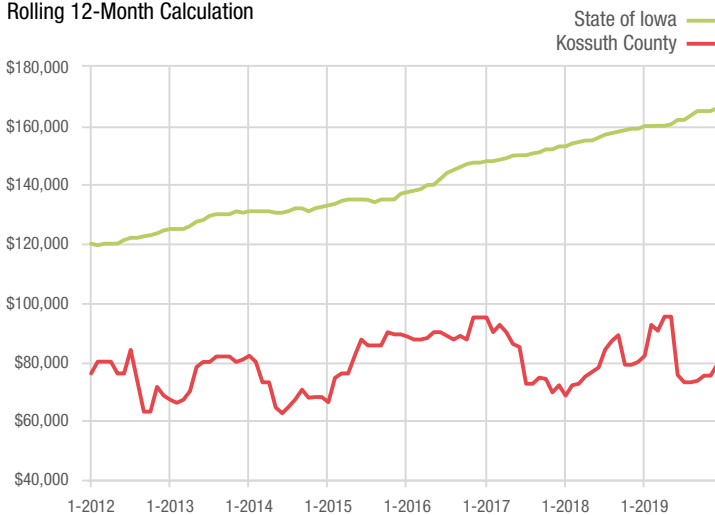
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	4	8	+ 100.0%	132	180	+ 36.4%
Pending Sales	5	6	+ 20.0%	75	94	+ 25.3%
Closed Sales	3	9	+ 200.0%	73	82	+ 12.3%
Days on Market Until Sale	105	106	+ 1.0%	146	148	+ 1.4%
Median Sales Price*	\$76,000	\$120,000	+ 57.9%	\$79,900	\$79,000	- 1.1%
Average Sales Price*	\$102,667	\$143,861	+ 40.1%	\$98,378	\$97,370	- 1.0%
Percent of List Price Received*	88.5%	92.7%	+ 4.7%	90.2%	91.4%	+ 1.3%
Inventory of Homes for Sale	58	64	+ 10.3%	—	—	—
Months Supply of Inventory	9.3	8.2	- 11.8%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	1	1	0.0%	72	63	- 12.5%
Pending Sales	1	0	- 100.0%	28	34	+ 21.4%
Closed Sales	3	4	+ 33.3%	26	33	+ 26.9%
Days on Market Until Sale	55	140	+ 154.5%	53	76	+ 43.4%
Median Sales Price*	\$281,000	\$237,500	- 15.5%	\$149,000	\$155,000	+ 4.0%
Average Sales Price*	\$227,000	\$262,500	+ 15.6%	\$186,962	\$173,636	- 7.1%
Percent of List Price Received*	91.5%	92.6%	+ 1.2%	91.6%	91.2%	- 0.4%
Inventory of Homes for Sale	23	9	- 60.9%	—	—	—
Months Supply of Inventory	8.2	2.9	- 64.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

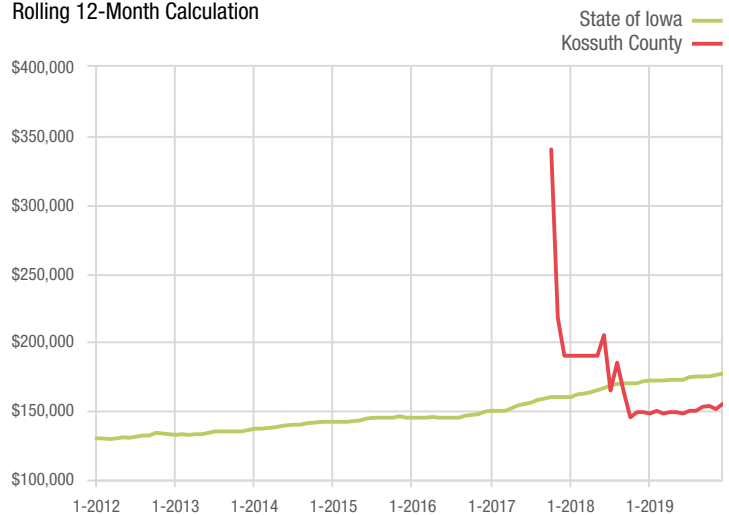
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.