

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

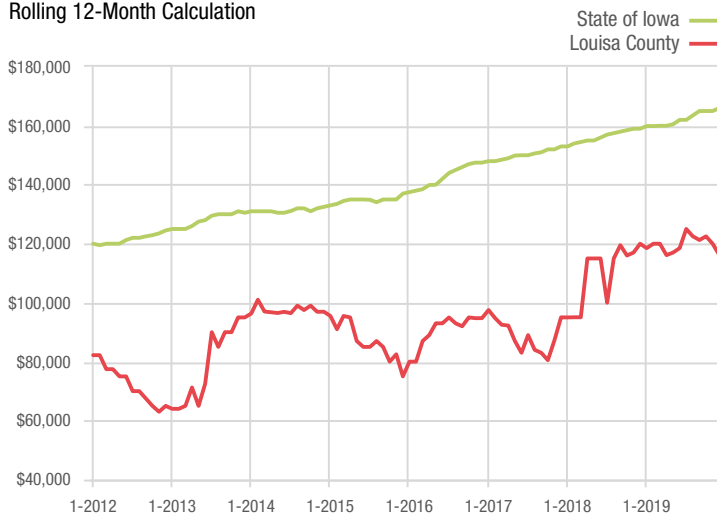
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	4	11	+ 175.0%	111	127	+ 14.4%
Pending Sales	3	4	+ 33.3%	64	78	+ 21.9%
Closed Sales	6	4	- 33.3%	46	57	+ 23.9%
Days on Market Until Sale	55	176	+ 220.0%	88	91	+ 3.4%
Median Sales Price*	\$122,500	\$74,250	- 39.4%	\$120,000	\$116,250	- 3.1%
Average Sales Price*	\$118,083	\$75,375	- 36.2%	\$124,627	\$124,442	- 0.1%
Percent of List Price Received*	89.9%	88.1%	- 2.0%	94.8%	94.6%	- 0.2%
Inventory of Homes for Sale	34	44	+ 29.4%	—	—	—
Months Supply of Inventory	6.4	6.8	+ 6.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

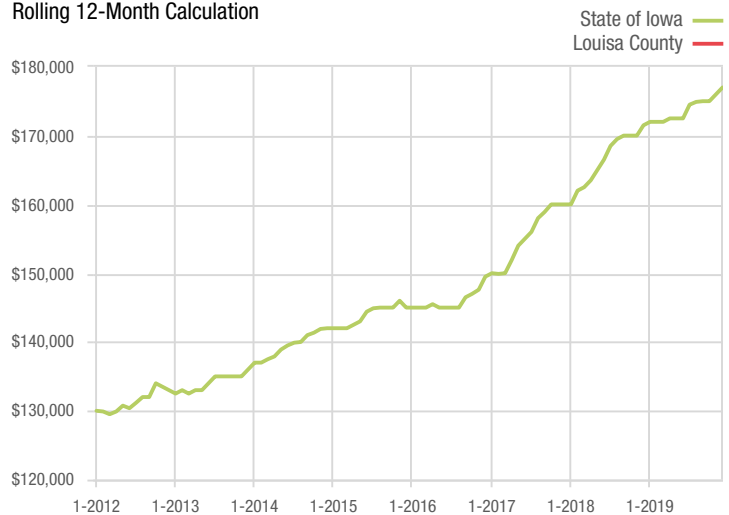
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.