

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Mahaska County

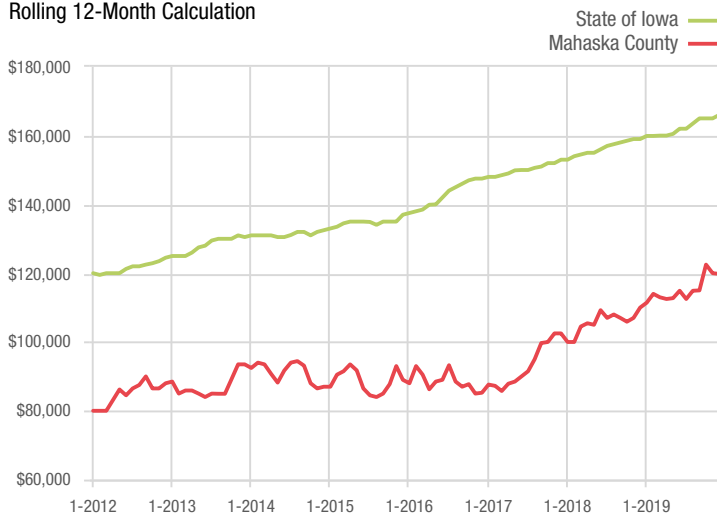
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	22	13	- 40.9%	326	328	+ 0.6%
Pending Sales	20	16	- 20.0%	251	259	+ 3.2%
Closed Sales	17	18	+ 5.9%	254	256	+ 0.8%
Days on Market Until Sale	69	57	- 17.4%	66	68	+ 3.0%
Median Sales Price*	\$140,000	\$115,500	- 17.5%	\$110,000	\$119,800	+ 8.9%
Average Sales Price*	\$132,112	\$117,678	- 10.9%	\$125,165	\$126,266	+ 0.9%
Percent of List Price Received*	93.7%	92.7%	- 1.1%	96.0%	95.3%	- 0.7%
Inventory of Homes for Sale	81	75	- 7.4%	—	—	—
Months Supply of Inventory	3.9	3.5	- 10.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	3	8	+ 166.7%
Pending Sales	0	1	—	4	2	- 50.0%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Days on Market Until Sale	213	—	—	139	148	+ 6.5%
Median Sales Price*	\$175,000	—	—	\$154,750	\$190,000	+ 22.8%
Average Sales Price*	\$175,000	—	—	\$135,500	\$190,000	+ 40.2%
Percent of List Price Received*	94.6%	—	—	93.7%	95.5%	+ 1.9%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

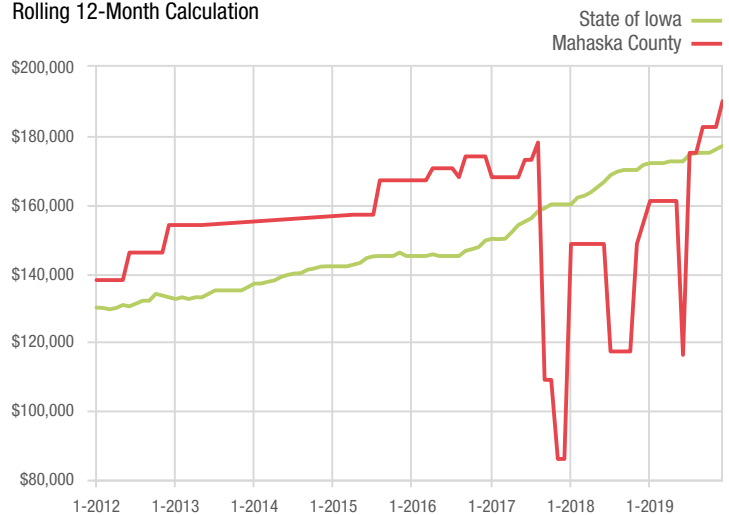
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.