

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

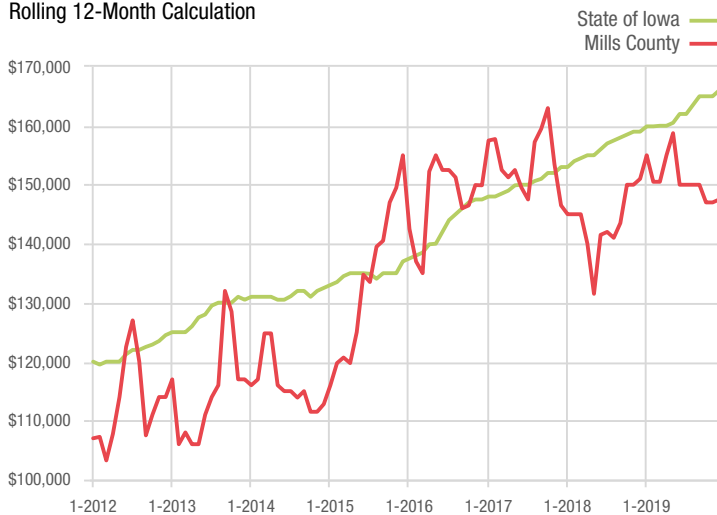
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	5	1	- 80.0%	146	160	+ 9.6%
Pending Sales	9	4	- 55.6%	107	118	+ 10.3%
Closed Sales	7	6	- 14.3%	102	122	+ 19.6%
Days on Market Until Sale	11	46	+ 318.2%	38	27	- 28.9%
Median Sales Price*	\$207,500	\$180,500	- 13.0%	\$151,000	\$147,500	- 2.3%
Average Sales Price*	\$174,043	\$275,583	+ 58.3%	\$187,200	\$180,724	- 3.5%
Percent of List Price Received*	95.5%	98.2%	+ 2.8%	97.8%	98.9%	+ 1.1%
Inventory of Homes for Sale	17	23	+ 35.3%	—	—	—
Months Supply of Inventory	1.9	2.3	+ 21.1%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	61	—
Median Sales Price*	—	—	—	—	\$180,525	—
Average Sales Price*	—	—	—	—	\$180,525	—
Percent of List Price Received*	—	—	—	—	97.6%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

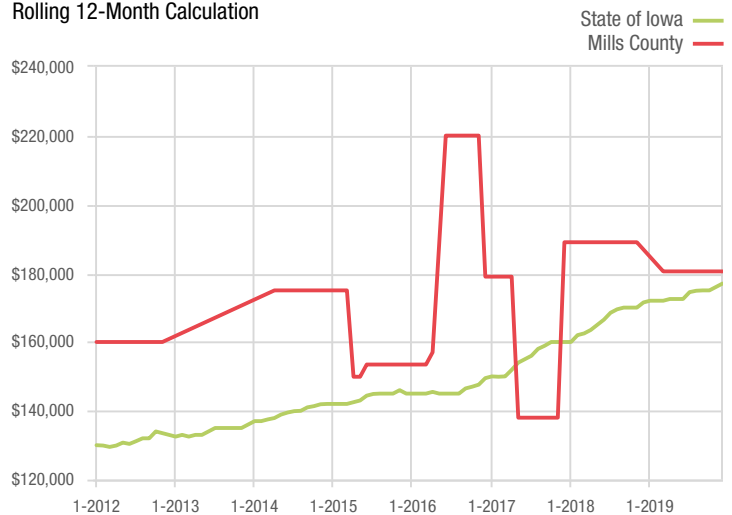
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.