

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

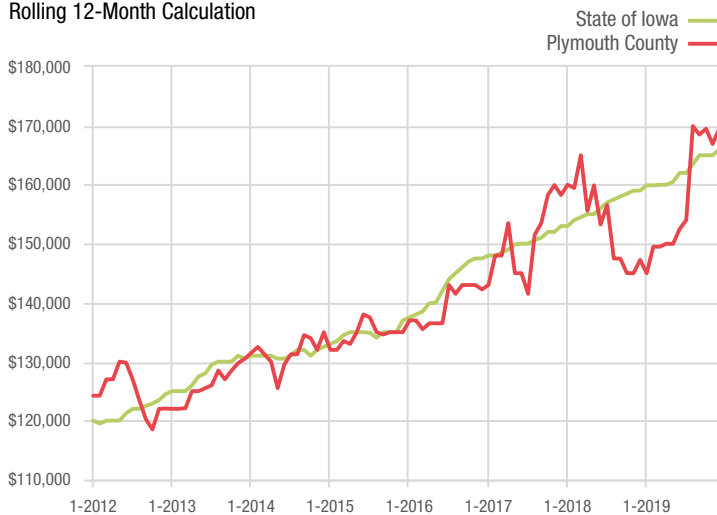
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	5	4	- 20.0%	230	248	+ 7.8%
Pending Sales	14	10	- 28.6%	171	209	+ 22.2%
Closed Sales	18	16	- 11.1%	162	216	+ 33.3%
Days on Market Until Sale	68	94	+ 38.2%	59	69	+ 16.9%
Median Sales Price*	\$157,450	\$193,375	+ 22.8%	\$147,250	\$169,500	+ 15.1%
Average Sales Price*	\$183,772	\$230,422	+ 25.4%	\$167,917	\$192,273	+ 14.5%
Percent of List Price Received*	95.9%	95.0%	- 0.9%	95.5%	96.6%	+ 1.2%
Inventory of Homes for Sale	45	44	- 2.2%	—	—	—
Months Supply of Inventory	3.2	2.5	- 21.9%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	15	6	- 60.0%
Pending Sales	0	0	0.0%	6	9	+ 50.0%
Closed Sales	0	0	0.0%	6	7	+ 16.7%
Days on Market Until Sale	—	—	—	91	129	+ 41.8%
Median Sales Price*	—	—	—	\$167,500	\$198,000	+ 18.2%
Average Sales Price*	—	—	—	\$172,333	\$184,357	+ 7.0%
Percent of List Price Received*	—	—	—	96.6%	95.4%	- 1.2%
Inventory of Homes for Sale	11	3	- 72.7%	—	—	—
Months Supply of Inventory	9.2	1.7	- 81.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

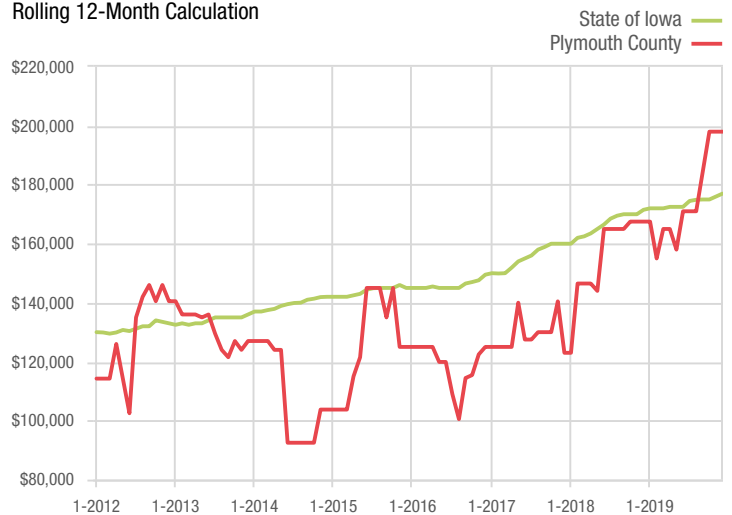
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.