

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Pocahontas County

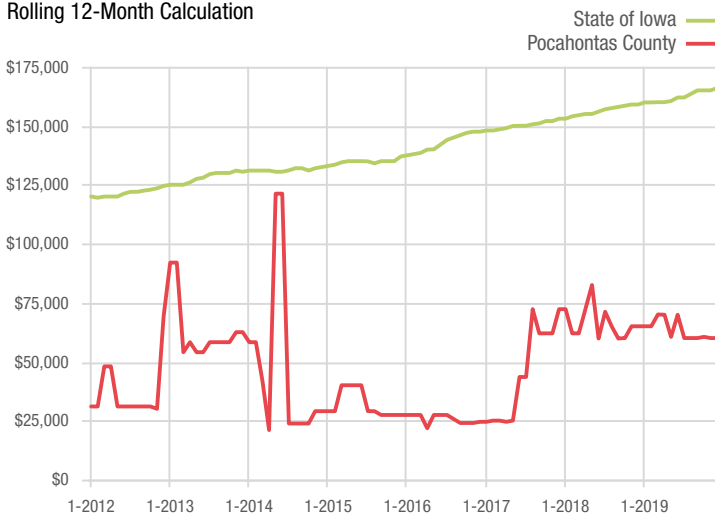
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	3	2	- 33.3%	44	51	+ 15.9%
Pending Sales	1	2	+ 100.0%	21	40	+ 90.5%
Closed Sales	2	3	+ 50.0%	20	40	+ 100.0%
Days on Market Until Sale	27	112	+ 314.8%	102	138	+ 35.3%
Median Sales Price*	\$55,250	\$67,000	+ 21.3%	\$65,000	\$60,000	- 7.7%
Average Sales Price*	\$55,250	\$92,967	+ 68.3%	\$79,874	\$67,859	- 15.0%
Percent of List Price Received*	96.1%	96.4%	+ 0.3%	94.4%	94.6%	+ 0.2%
Inventory of Homes for Sale	20	21	+ 5.0%	—	—	—
Months Supply of Inventory	7.6	6.3	- 17.1%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	128	33	- 74.2%
Median Sales Price*	—	—	—	\$205,000	\$169,650	- 17.2%
Average Sales Price*	—	—	—	\$205,000	\$169,650	- 17.2%
Percent of List Price Received*	—	—	—	91.1%	91.1%	0.0%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

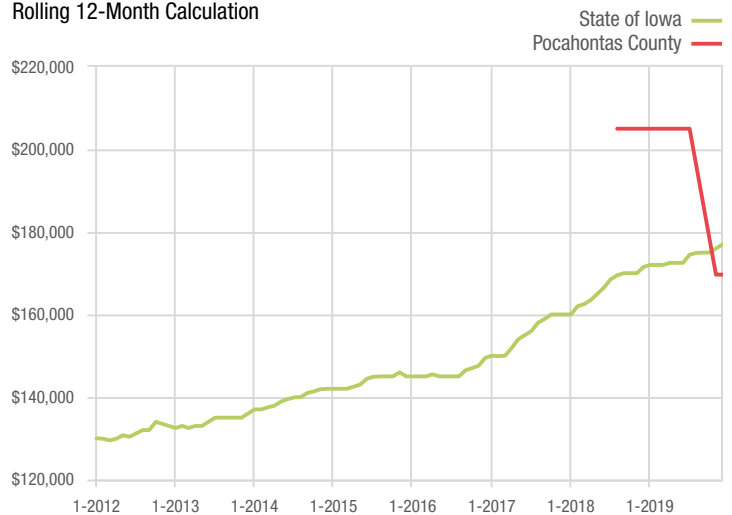
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.