

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Poweshiek County

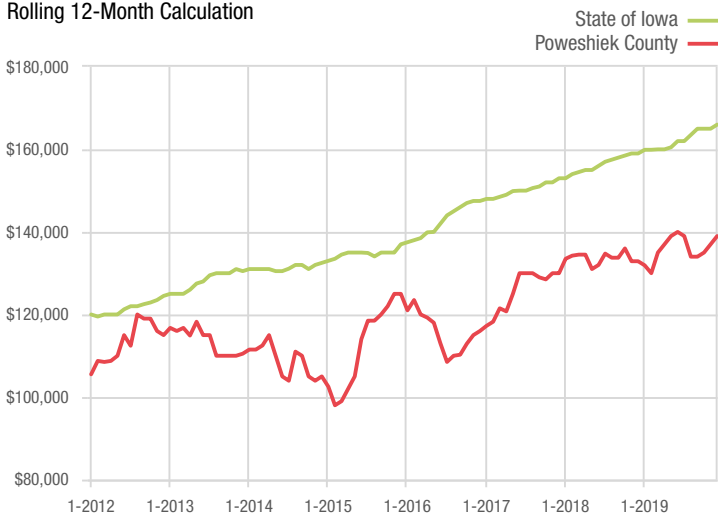
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	19	16	- 15.8%	375	356	- 5.1%
Pending Sales	22	20	- 9.1%	279	276	- 1.1%
Closed Sales	18	30	+ 66.7%	270	281	+ 4.1%
Days on Market Until Sale	113	92	- 18.6%	106	123	+ 16.0%
Median Sales Price*	\$125,000	\$148,500	+ 18.8%	\$132,898	\$139,000	+ 4.6%
Average Sales Price*	\$195,583	\$217,550	+ 11.2%	\$154,768	\$170,213	+ 10.0%
Percent of List Price Received*	92.9%	93.1%	+ 0.2%	94.1%	93.7%	- 0.4%
Inventory of Homes for Sale	128	113	- 11.7%	—	—	—
Months Supply of Inventory	5.5	4.9	- 10.9%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	3	3	0.0%
Pending Sales	0	0	0.0%	5	3	- 40.0%
Closed Sales	0	0	0.0%	6	3	- 50.0%
Days on Market Until Sale	—	—	—	67	45	- 32.8%
Median Sales Price*	—	—	—	\$155,500	\$136,500	- 12.2%
Average Sales Price*	—	—	—	\$204,750	\$135,583	- 33.8%
Percent of List Price Received*	—	—	—	96.8%	95.7%	- 1.1%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

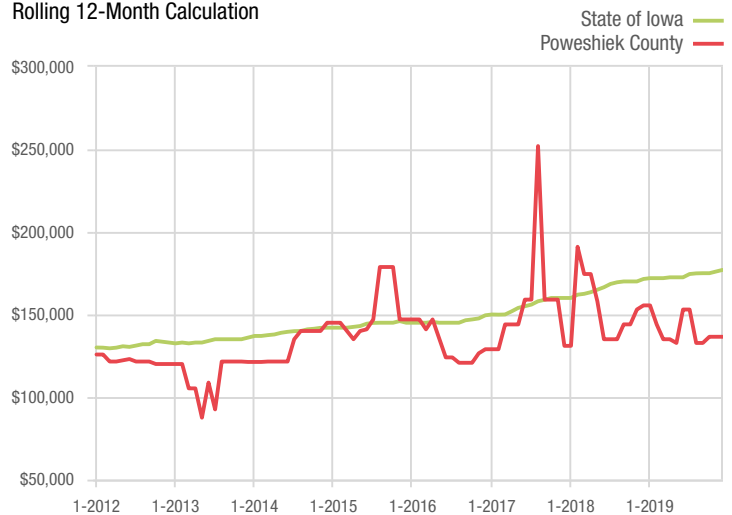
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.