

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

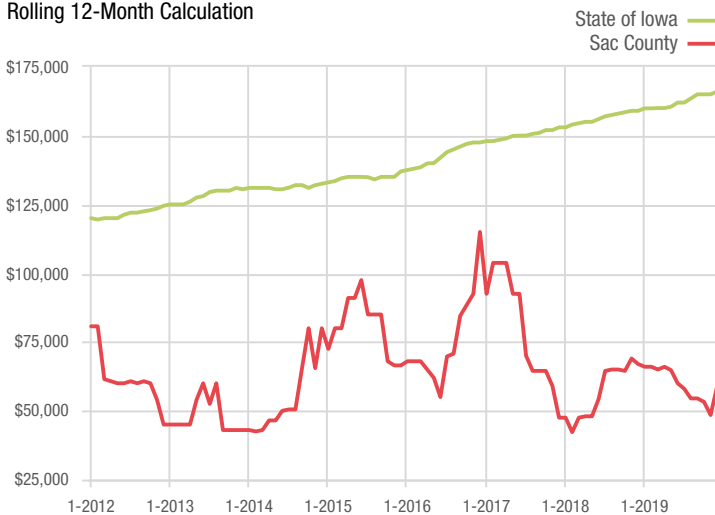
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	1	1	0.0%	39	49	+ 25.6%
Pending Sales	1	1	0.0%	29	30	+ 3.4%
Closed Sales	3	2	- 33.3%	27	30	+ 11.1%
Days on Market Until Sale	52	75	+ 44.2%	80	58	- 27.5%
Median Sales Price*	\$36,500	\$66,877	+ 83.2%	\$67,000	\$59,000	- 11.9%
Average Sales Price*	\$51,667	\$66,877	+ 29.4%	\$92,515	\$81,016	- 12.4%
Percent of List Price Received*	90.8%	92.9%	+ 2.3%	91.0%	93.2%	+ 2.4%
Inventory of Homes for Sale	8	16	+ 100.0%	—	—	—
Months Supply of Inventory	2.8	6.4	+ 128.6%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	1	—	0	4	—
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	21	—
Median Sales Price*	—	—	—	—	\$164,700	—
Average Sales Price*	—	—	—	—	\$164,700	—
Percent of List Price Received*	—	—	—	—	94.2%	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

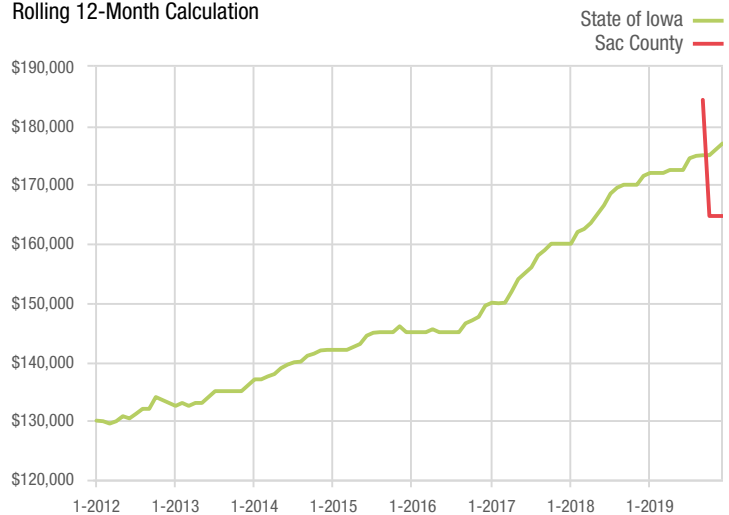
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.