

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Sioux County

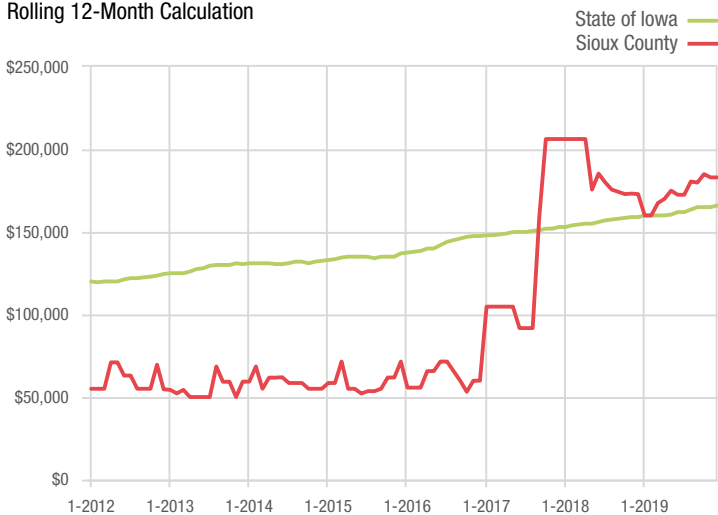
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	5	13	+ 160.0%	226	271	+ 19.9%
Pending Sales	11	10	- 9.1%	149	239	+ 60.4%
Closed Sales	9	15	+ 66.7%	137	239	+ 74.5%
Days on Market Until Sale	44	107	+ 143.2%	69	93	+ 34.8%
Median Sales Price*	\$160,000	\$135,000	- 15.6%	\$172,900	\$183,000	+ 5.8%
Average Sales Price*	\$170,056	\$183,450	+ 7.9%	\$186,719	\$199,383	+ 6.8%
Percent of List Price Received*	96.4%	95.1%	- 1.3%	95.7%	96.2%	+ 0.5%
Inventory of Homes for Sale	63	58	- 7.9%	—	—	—
Months Supply of Inventory	4.2	2.9	- 31.0%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	2	—	28	29	+ 3.6%
Pending Sales	1	0	- 100.0%	20	20	0.0%
Closed Sales	1	0	- 100.0%	19	20	+ 5.3%
Days on Market Until Sale	67	—	—	110	101	- 8.2%
Median Sales Price*	\$159,000	—	—	\$161,649	\$172,500	+ 6.7%
Average Sales Price*	\$159,000	—	—	\$180,918	\$187,563	+ 3.7%
Percent of List Price Received*	100.0%	—	—	95.3%	95.7%	+ 0.4%
Inventory of Homes for Sale	6	9	+ 50.0%	—	—	—
Months Supply of Inventory	2.4	4.5	+ 87.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

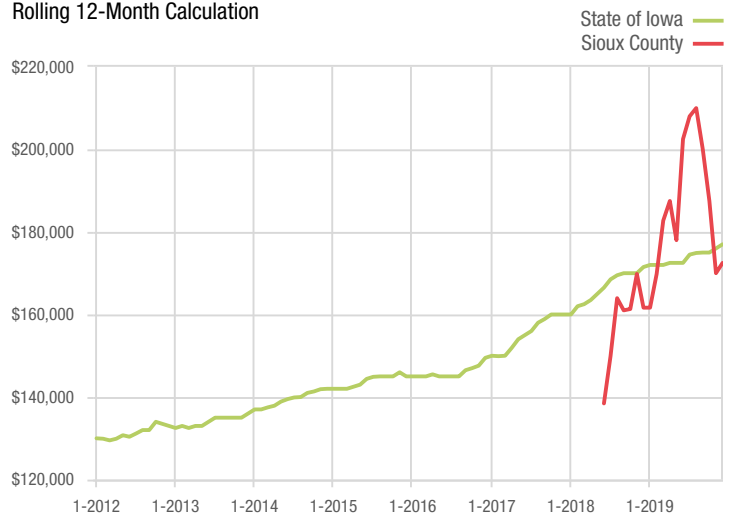
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.