

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

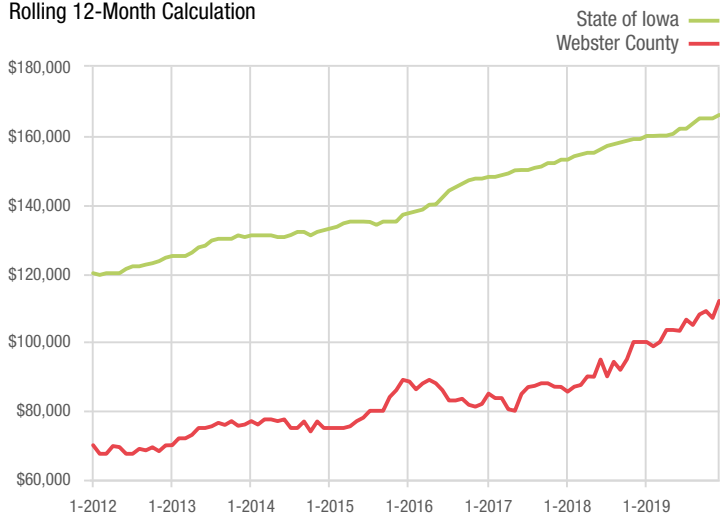
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	22	15	- 31.8%	596	553	- 7.2%
Pending Sales	17	12	- 29.4%	457	432	- 5.5%
Closed Sales	32	29	- 9.4%	452	444	- 1.8%
Days on Market Until Sale	102	90	- 11.8%	73	75	+ 2.7%
Median Sales Price*	\$89,700	\$119,000	+ 32.7%	\$100,000	\$111,950	+ 12.0%
Average Sales Price*	\$121,570	\$137,352	+ 13.0%	\$117,709	\$126,880	+ 7.8%
Percent of List Price Received*	94.9%	97.5%	+ 2.7%	95.0%	95.2%	+ 0.2%
Inventory of Homes for Sale	156	135	- 13.5%	—	—	—
Months Supply of Inventory	4.1	3.8	- 7.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	1	3	+ 200.0%	24	17	- 29.2%
Pending Sales	1	0	- 100.0%	15	13	- 13.3%
Closed Sales	1	0	- 100.0%	14	14	0.0%
Days on Market Until Sale	226	—	—	123	97	- 21.1%
Median Sales Price*	\$229,000	—	—	\$149,750	\$154,500	+ 3.2%
Average Sales Price*	\$229,000	—	—	\$160,743	\$147,207	- 8.4%
Percent of List Price Received*	99.6%	—	—	95.0%	95.9%	+ 0.9%
Inventory of Homes for Sale	12	11	- 8.3%	—	—	—
Months Supply of Inventory	8.0	7.6	- 5.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

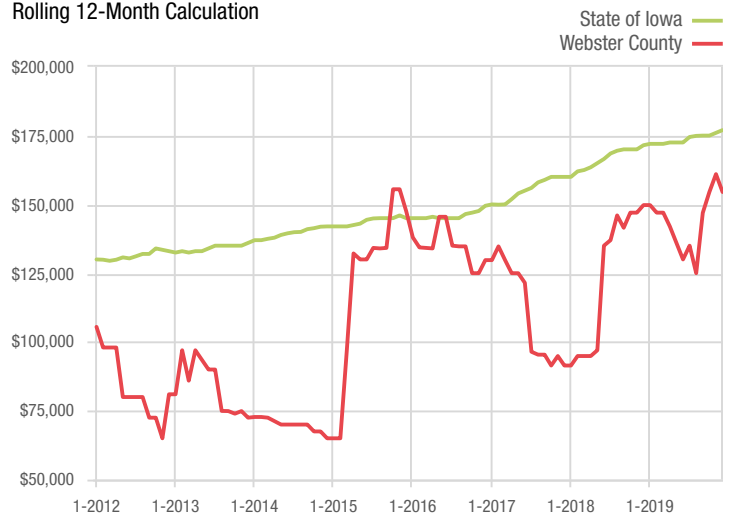
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.