

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Winnebago County

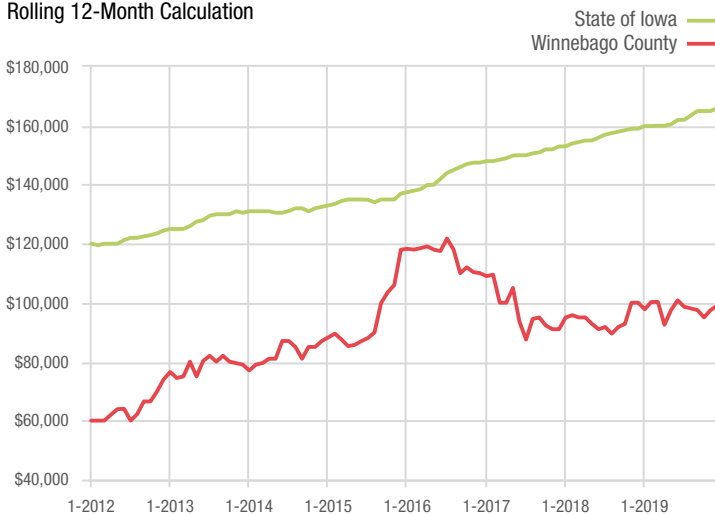
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	6	11	+ 83.3%	109	120	+ 10.1%
Pending Sales	3	5	+ 66.7%	75	92	+ 22.7%
Closed Sales	2	10	+ 400.0%	77	93	+ 20.8%
Days on Market Until Sale	31	190	+ 512.9%	104	134	+ 28.8%
Median Sales Price*	\$101,250	\$144,425	+ 42.6%	\$100,000	\$99,000	- 1.0%
Average Sales Price*	\$101,250	\$158,065	+ 56.1%	\$100,760	\$110,016	+ 9.2%
Percent of List Price Received*	96.8%	96.8%	0.0%	95.0%	95.4%	+ 0.4%
Inventory of Homes for Sale	44	48	+ 9.1%	—	—	—
Months Supply of Inventory	7.0	6.3	- 10.0%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	1	1	0.0%	5	6	+ 20.0%
Pending Sales	1	1	0.0%	1	5	+ 400.0%
Closed Sales	0	0	0.0%	0	5	—
Days on Market Until Sale	—	—	—	—	111	—
Median Sales Price*	—	—	—	—	\$117,000	—
Average Sales Price*	—	—	—	—	\$91,400	—
Percent of List Price Received*	—	—	—	—	96.5%	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	1.0	- 50.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

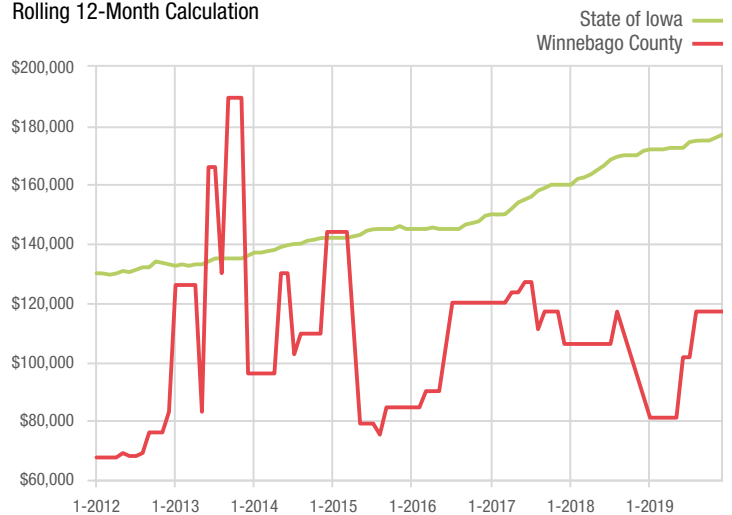
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.