

# Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Winneshiek County

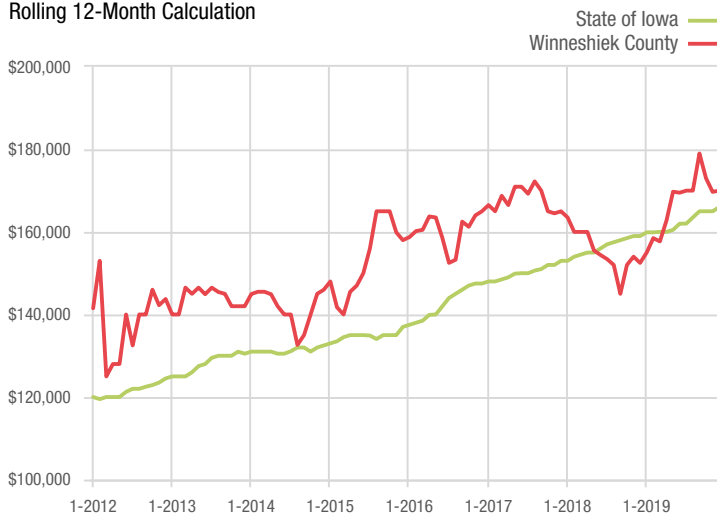
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	16	12	- 25.0%	194	210	+ 8.2%
Pending Sales	11	9	- 18.2%	141	174	+ 23.4%
Closed Sales	9	12	+ 33.3%	146	173	+ 18.5%
Days on Market Until Sale	49	31	- 36.7%	77	58	- 24.7%
Median Sales Price*	\$125,000	<b>\$216,000</b>	+ 72.8%	\$152,500	<b>\$170,000</b>	+ 11.5%
Average Sales Price*	\$159,894	<b>\$228,471</b>	+ 42.9%	\$175,192	<b>\$191,704</b>	+ 9.4%
Percent of List Price Received*	94.5%	<b>96.1%</b>	+ 1.7%	94.8%	<b>95.6%</b>	+ 0.8%
Inventory of Homes for Sale	45	39	- 13.3%	—	—	—
Months Supply of Inventory	3.8	2.7	- 28.9%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	18	35	+ 94.4%
Pending Sales	0	0	0.0%	14	18	+ 28.6%
Closed Sales	1	1	0.0%	15	18	+ 20.0%
Days on Market Until Sale	62	1	- 98.4%	69	61	- 11.6%
Median Sales Price*	\$262,000	<b>\$309,000</b>	+ 17.9%	\$220,000	<b>\$219,000</b>	- 0.5%
Average Sales Price*	\$262,000	<b>\$309,000</b>	+ 17.9%	\$211,027	<b>\$213,733</b>	+ 1.3%
Percent of List Price Received*	95.3%	<b>100.0%</b>	+ 4.9%	95.5%	<b>96.0%</b>	+ 0.5%
Inventory of Homes for Sale	4	13	+ 225.0%	—	—	—
Months Supply of Inventory	1.7	6.5	+ 282.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

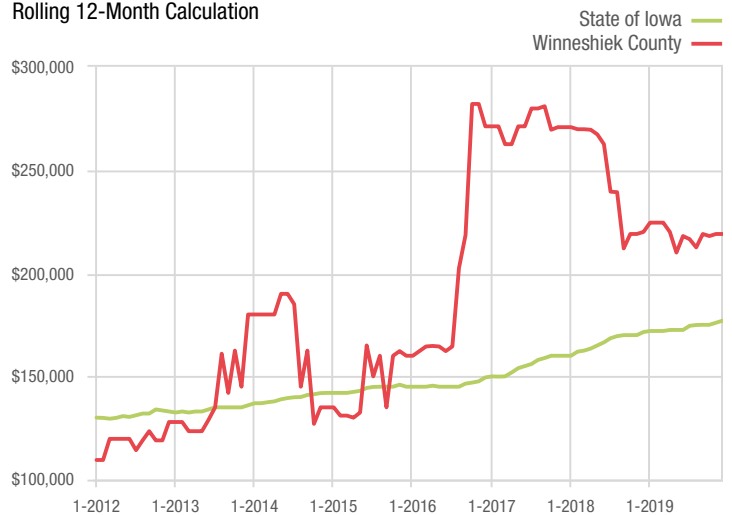
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.