

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

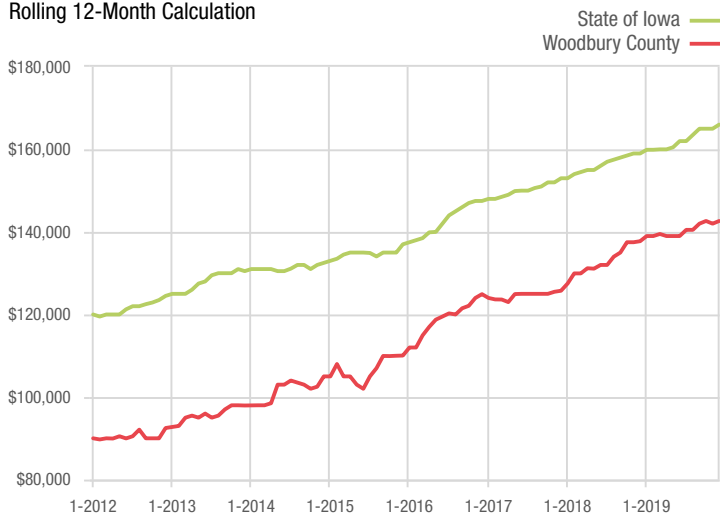
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	54	74	+ 37.0%	1,331	1,330	- 0.1%
Pending Sales	50	51	+ 2.0%	1,098	1,094	- 0.4%
Closed Sales	87	101	+ 16.1%	1,146	1,084	- 5.4%
Days on Market Until Sale	39	40	+ 2.6%	41	36	- 12.2%
Median Sales Price*	\$136,725	\$145,000	+ 6.1%	\$137,750	\$142,650	+ 3.6%
Average Sales Price*	\$165,812	\$172,147	+ 3.8%	\$157,100	\$162,929	+ 3.7%
Percent of List Price Received*	97.2%	96.7%	- 0.5%	97.8%	97.7%	- 0.1%
Inventory of Homes for Sale	201	212	+ 5.5%	—	—	—
Months Supply of Inventory	2.2	2.3	+ 4.5%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	4	11	+ 175.0%	103	118	+ 14.6%
Pending Sales	2	11	+ 450.0%	66	102	+ 54.5%
Closed Sales	2	11	+ 450.0%	67	85	+ 26.9%
Days on Market Until Sale	60	80	+ 33.3%	80	83	+ 3.8%
Median Sales Price*	\$203,950	\$259,950	+ 27.5%	\$184,500	\$240,000	+ 30.1%
Average Sales Price*	\$203,950	\$253,702	+ 24.4%	\$190,067	\$227,588	+ 19.7%
Percent of List Price Received*	94.2%	103.4%	+ 9.8%	98.1%	100.6%	+ 2.5%
Inventory of Homes for Sale	43	35	- 18.6%	—	—	—
Months Supply of Inventory	7.8	4.1	- 47.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

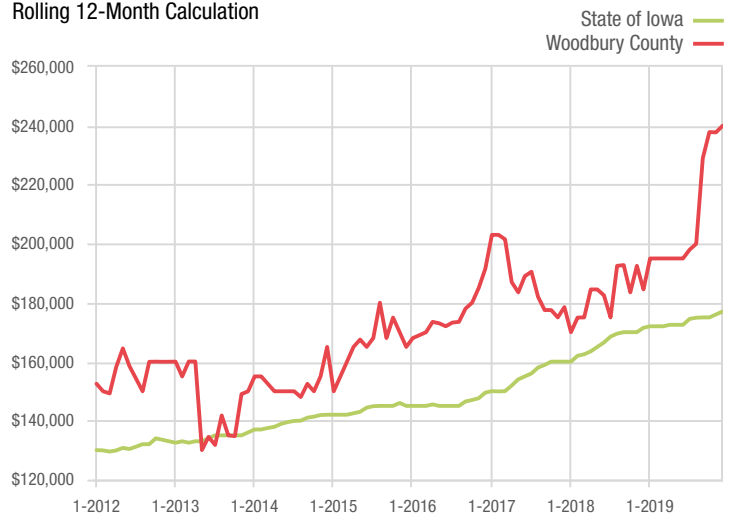
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.