

Local Market Update – December 2019

A Research Tool Provided by Iowa Association of REALTORS®



Worth County

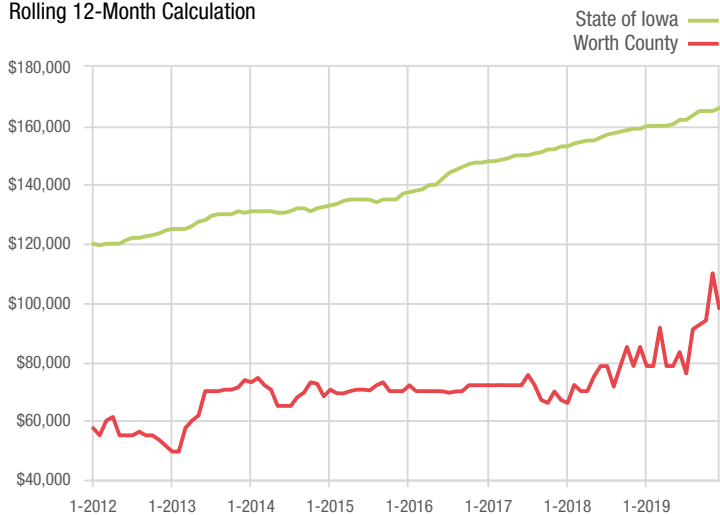
Single-Family Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	1	5	+ 400.0%	62	71	+ 14.5%
Pending Sales	2	0	- 100.0%	44	46	+ 4.5%
Closed Sales	2	4	+ 100.0%	47	47	0.0%
Days on Market Until Sale	318	85	- 73.3%	117	103	- 12.0%
Median Sales Price*	\$165,000	\$95,000	- 42.4%	\$85,000	\$98,100	+ 15.4%
Average Sales Price*	\$165,000	\$96,100	- 41.8%	\$98,533	\$111,180	+ 12.8%
Percent of List Price Received*	94.6%	96.2%	+ 1.7%	95.4%	98.9%	+ 3.7%
Inventory of Homes for Sale	20	28	+ 40.0%	—	—	—
Months Supply of Inventory	5.0	6.7	+ 34.0%	—	—	—

Townhouse-Condo	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

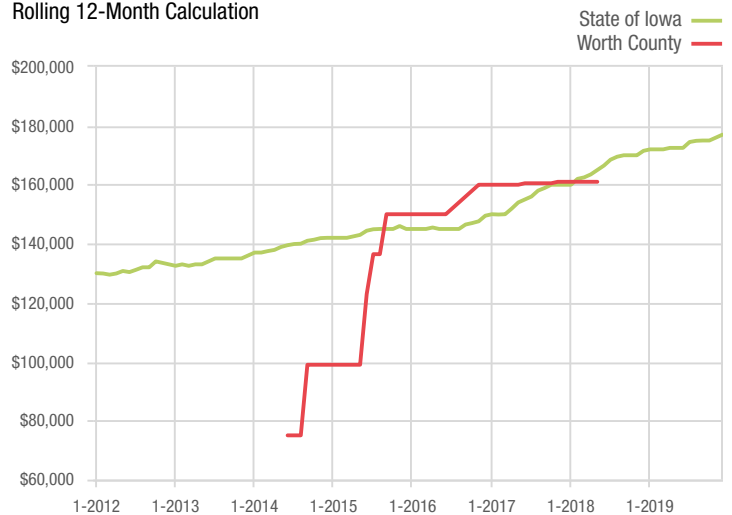
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.