

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Black Hawk County

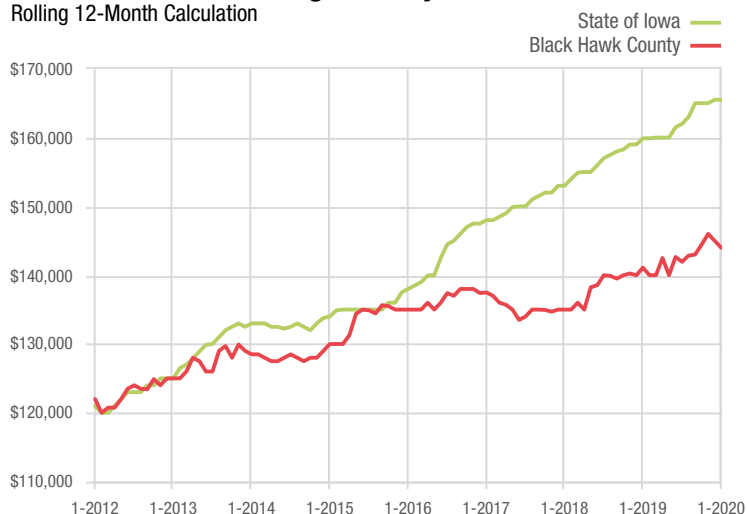
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	139	131	- 5.8%	139	131	- 5.8%
Pending Sales	111	112	+ 0.9%	111	112	+ 0.9%
Closed Sales	69	69	0.0%	69	69	0.0%
Days on Market Until Sale	58	50	- 13.8%	58	50	- 13.8%
Median Sales Price*	\$142,000	\$129,500	- 8.8%	\$142,000	\$129,500	- 8.8%
Average Sales Price*	\$172,954	\$131,317	- 24.1%	\$172,954	\$131,317	- 24.1%
Percent of List Price Received*	97.2%	95.4%	- 1.9%	97.2%	95.4%	- 1.9%
Inventory of Homes for Sale	371	338	- 8.9%	—	—	—
Months Supply of Inventory	2.7	2.5	- 7.4%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	19	14	- 26.3%	19	14	- 26.3%
Pending Sales	10	18	+ 80.0%	10	18	+ 80.0%
Closed Sales	5	10	+ 100.0%	5	10	+ 100.0%
Days on Market Until Sale	57	42	- 26.3%	57	42	- 26.3%
Median Sales Price*	\$140,000	\$121,750	- 13.0%	\$140,000	\$121,750	- 13.0%
Average Sales Price*	\$164,580	\$158,730	- 3.6%	\$164,580	\$158,730	- 3.6%
Percent of List Price Received*	98.6%	97.0%	- 1.6%	98.6%	97.0%	- 1.6%
Inventory of Homes for Sale	43	30	- 30.2%	—	—	—
Months Supply of Inventory	3.8	1.9	- 50.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

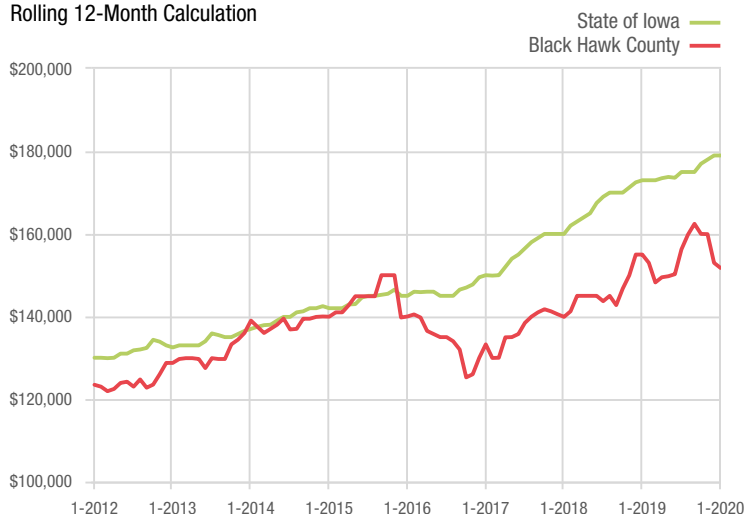
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.