

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Buchanan County

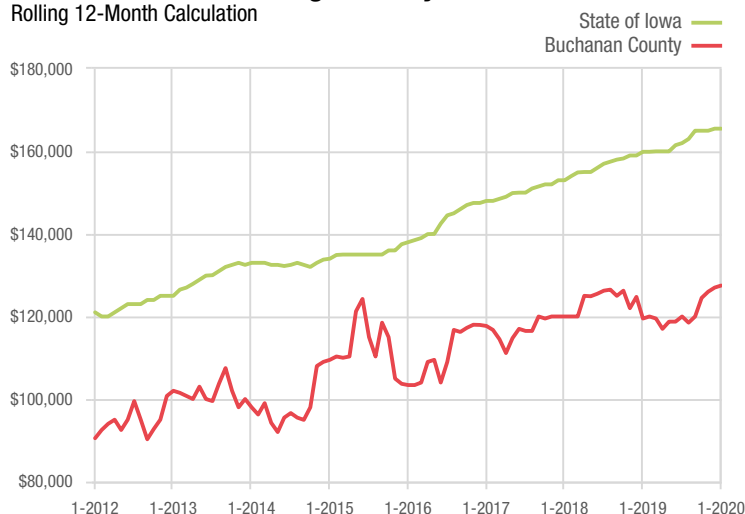
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	18	11	- 38.9%	18	11	- 38.9%
Pending Sales	11	9	- 18.2%	11	9	- 18.2%
Closed Sales	8	18	+ 125.0%	8	18	+ 125.0%
Days on Market Until Sale	67	50	- 25.4%	67	50	- 25.4%
Median Sales Price*	\$90,000	\$109,400	+ 21.6%	\$90,000	\$109,400	+ 21.6%
Average Sales Price*	\$95,703	\$132,670	+ 38.6%	\$95,703	\$132,670	+ 38.6%
Percent of List Price Received*	93.1%	96.2%	+ 3.3%	93.1%	96.2%	+ 3.3%
Inventory of Homes for Sale	74	55	- 25.7%	—	—	—
Months Supply of Inventory	5.3	3.1	- 41.5%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

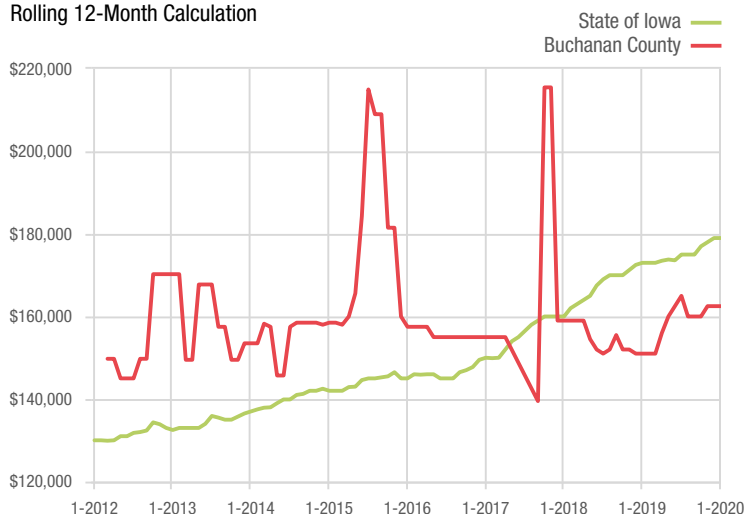
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.