Local Market Update – January 2020A Research Tool Provided by Iowa Association of REALTORS®



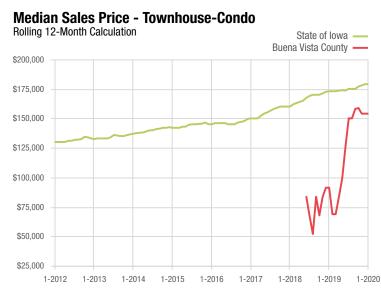
Buena Vista County

Single-Family Detached	January			Year to Date			
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change	
New Listings	8	18	+ 125.0%	8	18	+ 125.0%	
Pending Sales	5	5	0.0%	5	5	0.0%	
Closed Sales	8	5	- 37.5%	8	5	- 37.5%	
Days on Market Until Sale	72	50	- 30.6%	72	50	- 30.6%	
Median Sales Price*	\$114,000	\$74,000	- 35.1%	\$114,000	\$74,000	- 35.1%	
Average Sales Price*	\$130,438	\$107,400	- 17.7%	\$130,438	\$107,400	- 17.7%	
Percent of List Price Received*	97.6%	94.8%	- 2.9%	97.6%	94.8%	- 2.9%	
Inventory of Homes for Sale	41	35	- 14.6%		_	_	
Months Supply of Inventory	3.5	2.3	- 34.3%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change	
New Listings	4	1	- 75.0%	4	1	- 75.0%	
Pending Sales	2	0	- 100.0%	2	0	- 100.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale		_	_			_	
Median Sales Price*			_				
Average Sales Price*	_		_		_		
Percent of List Price Received*	_		_		_		
Inventory of Homes for Sale	5	7	+ 40.0%		_		
Months Supply of Inventory	2.5	3.8	+ 52.0%				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Buena Vista County -\$300,000 \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.