

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

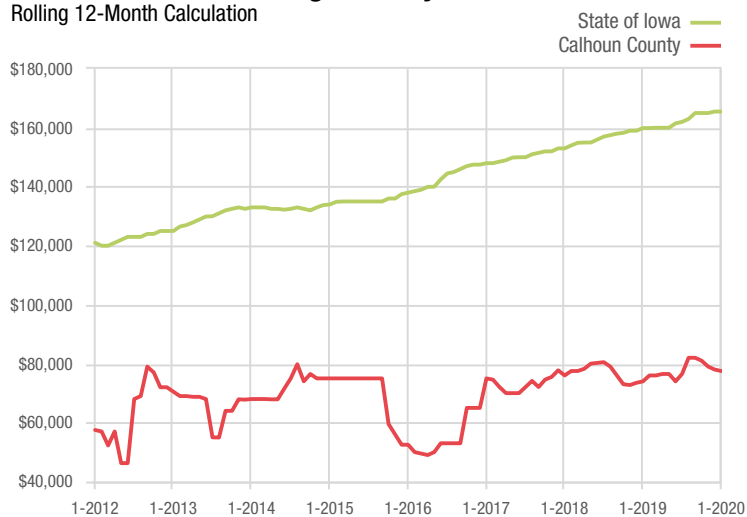
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	7	4	- 42.9%	7	4	- 42.9%
Pending Sales	7	4	- 42.9%	7	4	- 42.9%
Closed Sales	6	4	- 33.3%	6	4	- 33.3%
Days on Market Until Sale	137	93	- 32.1%	137	93	- 32.1%
Median Sales Price*	\$76,500	\$70,000	- 8.5%	\$76,500	\$70,000	- 8.5%
Average Sales Price*	\$74,333	\$76,500	+ 2.9%	\$74,333	\$76,500	+ 2.9%
Percent of List Price Received*	91.1%	90.7%	- 0.4%	91.1%	90.7%	- 0.4%
Inventory of Homes for Sale	27	37	+ 37.0%	—	—	—
Months Supply of Inventory	3.3	5.5	+ 66.7%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

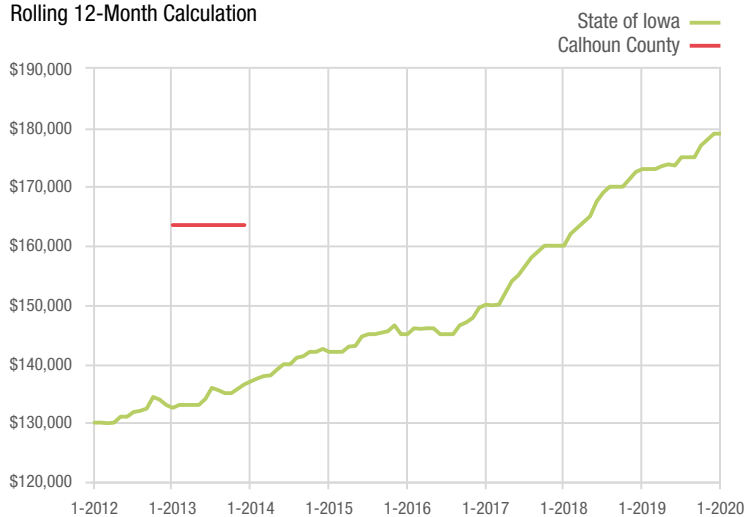
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.