

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Clinton County

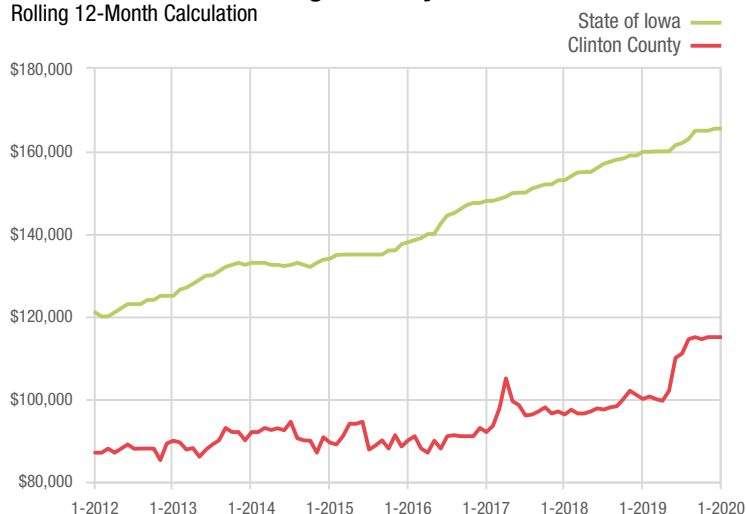
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	36	45	+ 25.0%	36	45	+ 25.0%
Pending Sales	28	48	+ 71.4%	28	48	+ 71.4%
Closed Sales	37	42	+ 13.5%	37	42	+ 13.5%
Days on Market Until Sale	113	76	- 32.7%	113	76	- 32.7%
Median Sales Price*	\$80,500	\$71,000	- 11.8%	\$80,500	\$71,000	- 11.8%
Average Sales Price*	\$105,960	\$101,059	- 4.6%	\$105,960	\$101,059	- 4.6%
Percent of List Price Received*	92.9%	94.0%	+ 1.2%	92.9%	94.0%	+ 1.2%
Inventory of Homes for Sale	175	150	- 14.3%	—	—	—
Months Supply of Inventory	3.9	3.1	- 20.5%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	57	—	—	57	—
Median Sales Price*	—	\$70,000	—	—	\$70,000	—
Average Sales Price*	—	\$70,000	—	—	\$70,000	—
Percent of List Price Received*	—	93.5%	—	—	93.5%	—
Inventory of Homes for Sale	9	7	- 22.2%	—	—	—
Months Supply of Inventory	6.0	4.1	- 31.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

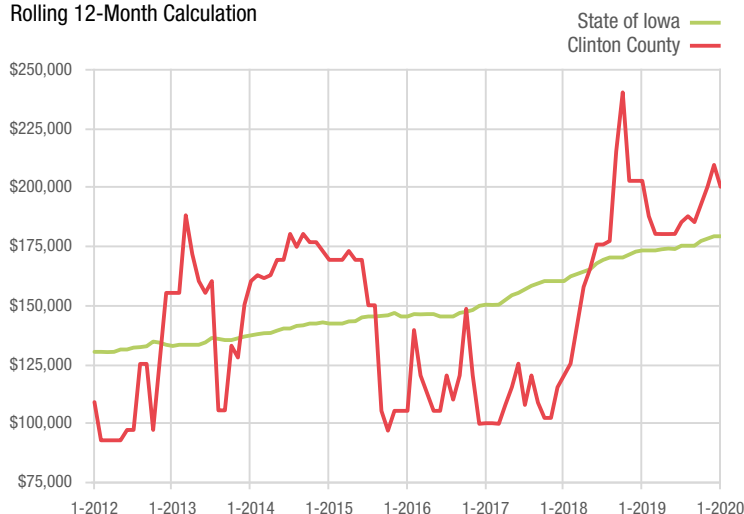
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.