

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Des Moines County

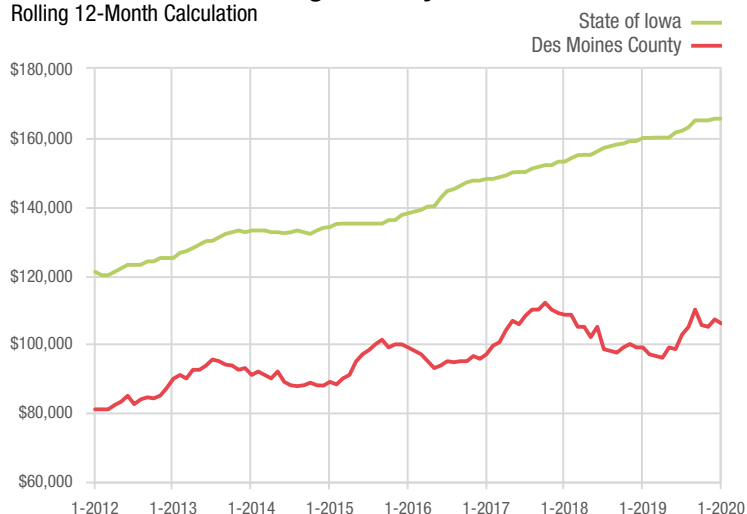
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	43	54	+ 25.6%	43	54	+ 25.6%
Pending Sales	27	43	+ 59.3%	27	43	+ 59.3%
Closed Sales	34	26	- 23.5%	34	26	- 23.5%
Days on Market Until Sale	102	104	+ 2.0%	102	104	+ 2.0%
Median Sales Price*	\$98,400	\$97,000	- 1.4%	\$98,400	\$97,000	- 1.4%
Average Sales Price*	\$119,474	\$119,652	+ 0.1%	\$119,474	\$119,652	+ 0.1%
Percent of List Price Received*	91.2%	94.9%	+ 4.1%	91.2%	94.9%	+ 4.1%
Inventory of Homes for Sale	243	247	+ 1.6%	—	—	—
Months Supply of Inventory	5.7	5.8	+ 1.8%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	2	—	0	2	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	5	+ 400.0%	—	—	—
Months Supply of Inventory	—	5.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

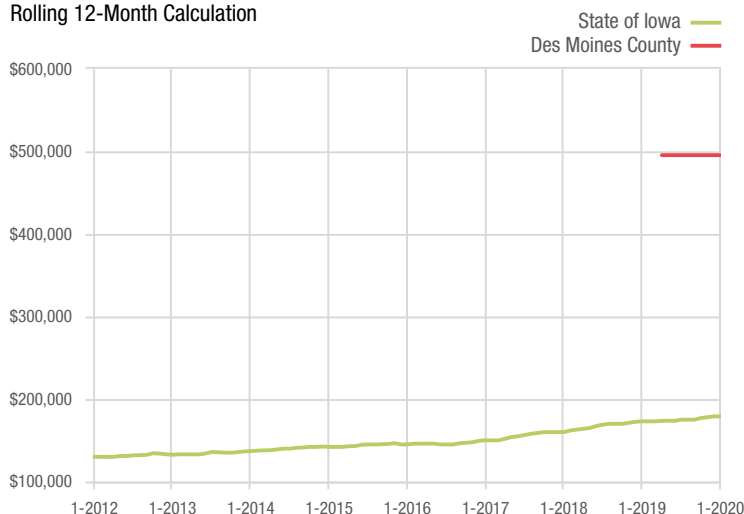
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.