

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Dubuque County

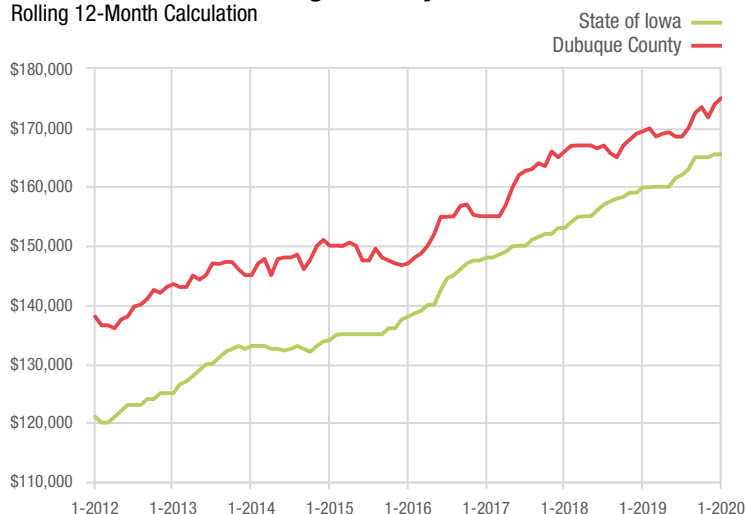
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	72	58	- 19.4%	72	58	- 19.4%
Pending Sales	56	39	- 30.4%	56	39	- 30.4%
Closed Sales	63	55	- 12.7%	63	55	- 12.7%
Days on Market Until Sale	47	42	- 10.6%	47	42	- 10.6%
Median Sales Price*	\$172,500	\$187,500	+ 8.7%	\$172,500	\$187,500	+ 8.7%
Average Sales Price*	\$201,759	\$240,100	+ 19.0%	\$201,759	\$240,100	+ 19.0%
Percent of List Price Received*	97.1%	98.0%	+ 0.9%	97.1%	98.0%	+ 0.9%
Inventory of Homes for Sale	146	158	+ 8.2%	—	—	—
Months Supply of Inventory	1.7	2.1	+ 23.5%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	18	8	- 55.6%	18	8	- 55.6%
Pending Sales	5	2	- 60.0%	5	2	- 60.0%
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Days on Market Until Sale	50	74	+ 48.0%	50	74	+ 48.0%
Median Sales Price*	\$234,900	\$304,950	+ 29.8%	\$234,900	\$304,950	+ 29.8%
Average Sales Price*	\$209,560	\$299,475	+ 42.9%	\$209,560	\$299,475	+ 42.9%
Percent of List Price Received*	97.0%	98.7%	+ 1.8%	97.0%	98.7%	+ 1.8%
Inventory of Homes for Sale	33	32	- 3.0%	—	—	—
Months Supply of Inventory	3.4	4.1	+ 20.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

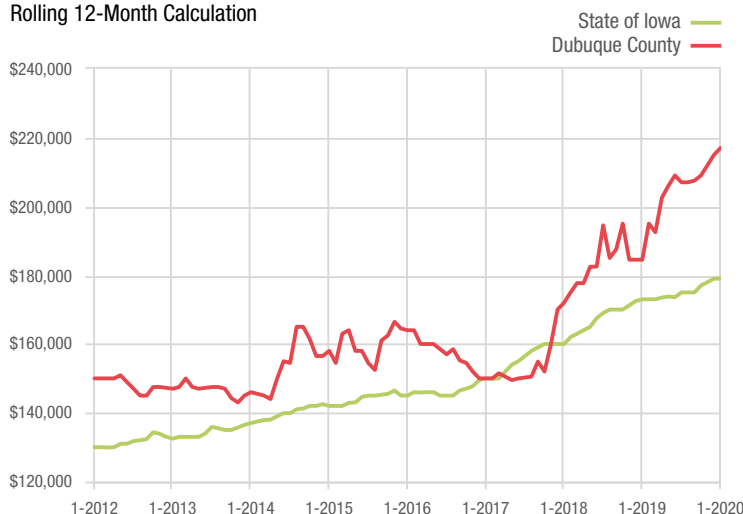
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.