Local Market Update – January 2020A Research Tool Provided by Iowa Association of REALTORS®



Fayette County

| Single-Family Detached | | January | | | Year to Date | |
|---------------------------------|----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change |
| New Listings | 22 | 26 | + 18.2% | 22 | 26 | + 18.2% |
| Pending Sales | 14 | 15 | + 7.1% | 14 | 15 | + 7.1% |
| Closed Sales | 4 | 15 | + 275.0% | 4 | 15 | + 275.0% |
| Days on Market Until Sale | 147 | 128 | - 12.9% | 147 | 128 | - 12.9% |
| Median Sales Price* | \$59,800 | \$75,000 | + 25.4% | \$59,800 | \$75,000 | + 25.4% |
| Average Sales Price* | \$67,625 | \$105,560 | + 56.1% | \$67,625 | \$105,560 | + 56.1% |
| Percent of List Price Received* | 97.4% | 95.0% | - 2.5% | 97.4% | 95.0% | - 2.5% |
| Inventory of Homes for Sale | 95 | 124 | + 30.5% | | _ | _ |
| Months Supply of Inventory | 5.4 | 7.5 | + 38.9% | | | _ |

| Townhouse-Condo | January | | | Year to Date | | | |
|---------------------------------|---------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 1-2019 | Thru 1-2020 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 1 | _ | 0 | 1 | | |
| Days on Market Until Sale | | 106 | _ | | 106 | | |
| Median Sales Price* | | \$120,000 | _ | | \$120,000 | | |
| Average Sales Price* | _ | \$120,000 | _ | _ | \$120,000 | | |
| Percent of List Price Received* | | 96.1% | _ | | 96.1% | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | | |
| Months Supply of Inventory | _ | _ | _ | | _ | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Fayette County -\$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80.000 \$60,000 \$40,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.