

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## First Congressional District

Includes Allamakee, Benton, Black Hawk, Bremer, Buchanan, Clayton, Delaware, Dubuque, Fayette, Howard, Iowa, Jackson, Jones, Linn, Marshall, Mitchell, Poweshiek, Tama, Winneshiek and Worth Counties

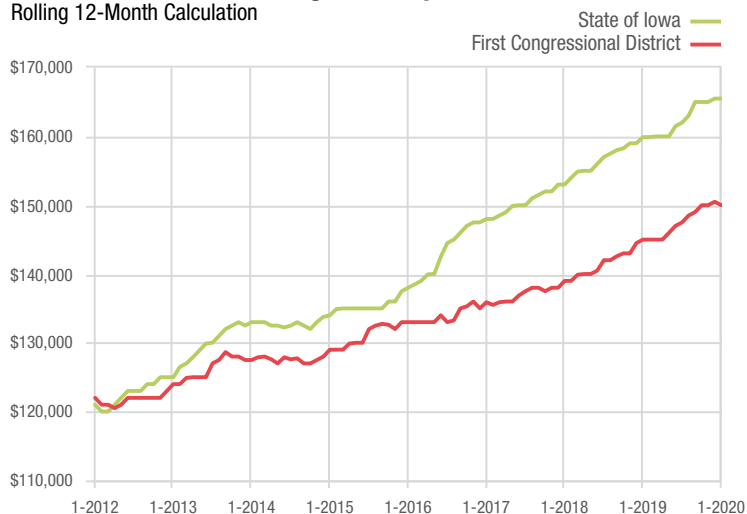
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	723	685	- 5.3%	723	685	- 5.3%
Pending Sales	584	564	- 3.4%	584	564	- 3.4%
Closed Sales	443	470	+ 6.1%	443	470	+ 6.1%
Days on Market Until Sale	69	61	- 11.6%	69	61	- 11.6%
Median Sales Price*	\$146,000	\$143,900	- 1.4%	\$146,000	\$143,900	- 1.4%
Average Sales Price*	\$172,678	\$167,857	- 2.8%	\$172,678	\$167,857	- 2.8%
Percent of List Price Received*	96.8%	96.3%	- 0.5%	96.8%	96.3%	- 0.5%
Inventory of Homes for Sale	2,017	1,979	- 1.9%	—	—	—
Months Supply of Inventory	2.7	2.7	0.0%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	97	131	+ 35.1%	97	131	+ 35.1%
Pending Sales	56	65	+ 16.1%	56	65	+ 16.1%
Closed Sales	41	47	+ 14.6%	41	47	+ 14.6%
Days on Market Until Sale	52	54	+ 3.8%	52	54	+ 3.8%
Median Sales Price*	\$160,500	\$161,000	+ 0.3%	\$160,500	\$161,000	+ 0.3%
Average Sales Price*	\$159,048	\$173,362	+ 9.0%	\$159,048	\$173,362	+ 9.0%
Percent of List Price Received*	97.8%	98.0%	+ 0.2%	97.8%	98.0%	+ 0.2%
Inventory of Homes for Sale	237	305	+ 28.7%	—	—	—
Months Supply of Inventory	2.9	3.6	+ 24.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

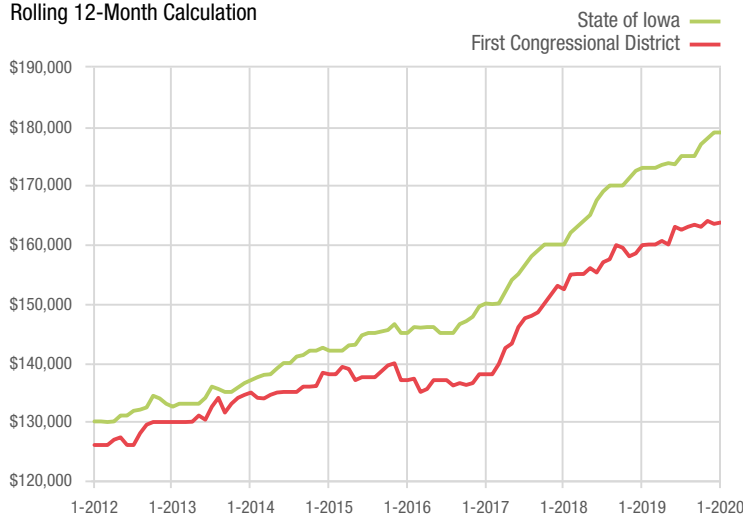
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 25, 2020. All data from the multiple listing services in the state of Iowa. | Report © 2020 ShowingTime.