

# Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



## Franklin County

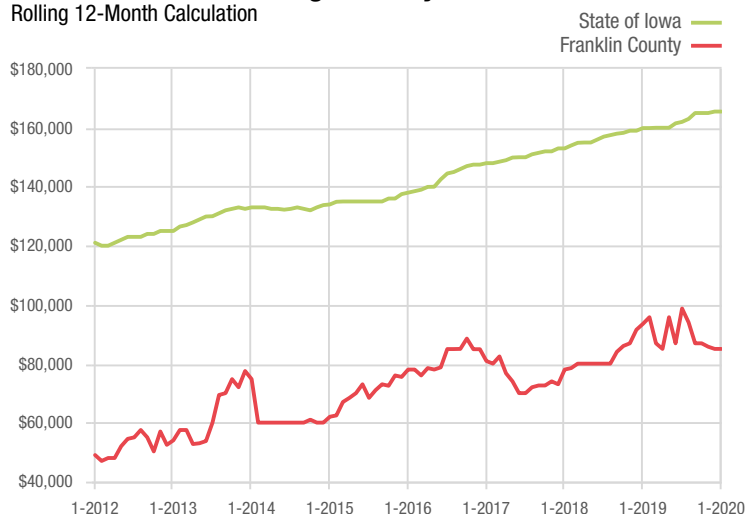
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	7	8	+ 14.3%	7	8	+ 14.3%
Pending Sales	6	8	+ 33.3%	6	8	+ 33.3%
Closed Sales	4	7	+ 75.0%	4	7	+ 75.0%
Days on Market Until Sale	217	160	- 26.3%	217	160	- 26.3%
Median Sales Price*	\$108,000	\$88,950	- 17.6%	\$108,000	\$88,950	- 17.6%
Average Sales Price*	\$98,500	\$84,717	- 14.0%	\$98,500	\$84,717	- 14.0%
Percent of List Price Received*	90.4%	95.5%	+ 5.6%	90.4%	95.5%	+ 5.6%
Inventory of Homes for Sale	40	42	+ 5.0%	—	—	—
Months Supply of Inventory	5.4	5.9	+ 9.3%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

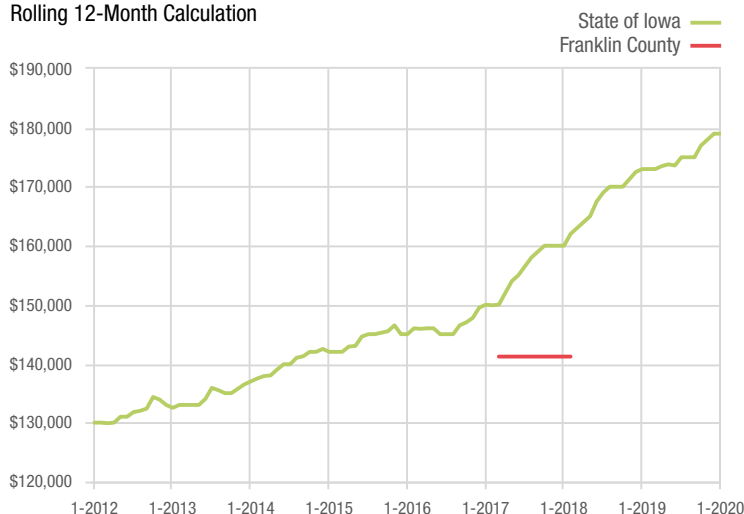
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.