

Local Market Update – January 2020

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

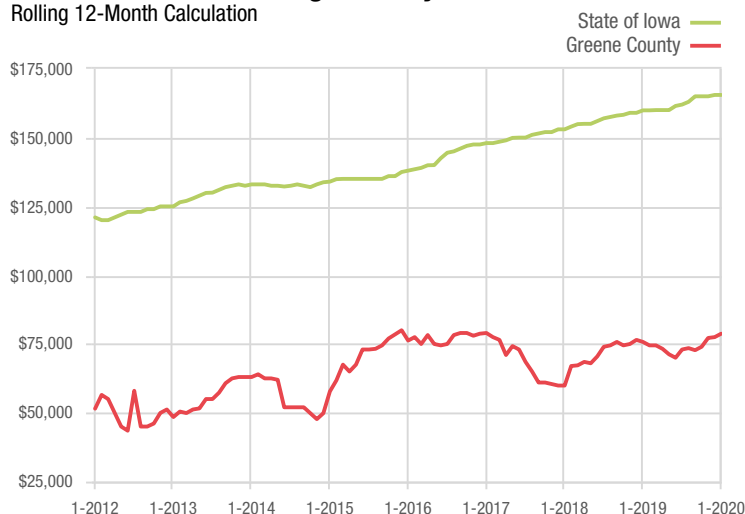
Single-Family Detached	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	5	8	+ 60.0%	5	8	+ 60.0%
Pending Sales	7	10	+ 42.9%	7	10	+ 42.9%
Closed Sales	3	3	0.0%	3	3	0.0%
Days on Market Until Sale	80	162	+ 102.5%	80	162	+ 102.5%
Median Sales Price*	\$65,000	\$48,000	- 26.2%	\$65,000	\$48,000	- 26.2%
Average Sales Price*	\$59,000	\$61,500	+ 4.2%	\$59,000	\$61,500	+ 4.2%
Percent of List Price Received*	98.7%	96.0%	- 2.7%	98.7%	96.0%	- 2.7%
Inventory of Homes for Sale	29	21	- 27.6%	—	—	—
Months Supply of Inventory	5.2	2.7	- 48.1%	—	—	—

Townhouse-Condo	January			Year to Date		
Key Metrics	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

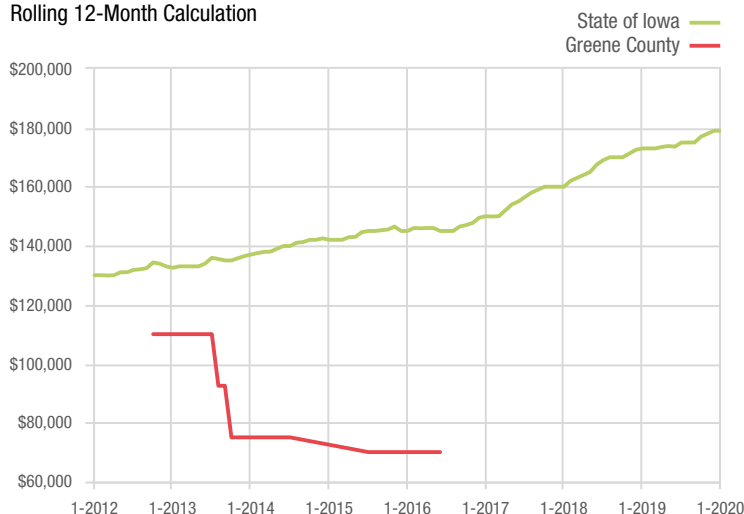
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.